

# Scott Hayes

122 1<sup>st</sup> St

Hermosa Beach, CA 90254

310-291-4911

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LinkedIn Profile - <https://www.linkedin.com/in/scottdhayes/>

## **Education:**

**UCLA Anderson School of Management, Los Angeles, CA**

**M.B.A.**

**Cornell University, Ithaca, NY**

**B.S. – Civil Engineering**

**OSHA 30 Hour Certification**

**CPR/AED Certified**

**LEED Green Associate**

## **Work Experience:**

**Millie and Severson General Contractors**

**Vice President – Director of Estimating**

Los Alamitos, CA

September 2016 – Present

- Lead a team of 12 estimators across 3 California offices.
- Part of executive team that provides direction and vision for the company.
- Helped grow company revenues from \$350 million to over \$500 million.
- Maintain relationships with labor unions.
- Manage corporate college recruiting process.
- Project types include commercial, industrial, city infrastructure, medical, laboratory, and educational of up to \$200 million.
- Work with Business Development and Preconstruction teams to develop estimates and proposals for new projects.
- Hire and train new employees in estimating procedures.

**Del Amo Construction**

**Chief Estimator / Project Manager**

Torrance, CA

August 2011 – September 2016

- Estimated projects ranging from \$500k to \$45 million. Project types included commercial, retail, educational, laboratory, and performing arts spaces.
- Developed conceptual estimates for clients based on preliminary information. Worked with clients to develop project scopes that met their budgets.
- Hired and trained new employees in estimating procedures.

**Beezley Management / City of Santa Monica**

**Project / Construction Manager**

Santa Monica, CA

April 2010 – July 2011

- Coordinated project activities with City staff, outside agencies, vendors, contractors, and the other customers.
- Reviewed design documents and cost estimates for multiple capital improvement projects in preparation for bidding.
- Worked closely with the City Attorney's office to resolve bid disputes.
- Managed the seismic upgrade of a 9 story parking garage for the City of Santa Monica. Normal operations were maintained during the entire construction period.

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## **Westfield Design and Construction**

Los Angeles, CA

## **Project Manager**

June 2005 – January 2010

- Managed expansion and renovation of Fox Hills Mall including demolition of a department store and construction of a 350,000sf of new retail space.
- Worked with Design, Development, Leasing and Mall Management teams to successfully build the project with minimal disruption to mall operations.
- Worked with city officials and inspectors to obtain permits and sign offs.

## **Eclipse Development, Inc. (Equinox Fitness)**

Greater Los Angeles, San Francisco, San Mateo, CA

## **Owner's Rep. / Project Manager**

July 2002 – June 2005

- Managed development and construction process for all West Coast projects.
- Responsible for G.C. selection, equipment purchasing and new site evaluation.

## **Tectonics Construction, Inc.**

Gardena, CA

## **Operations Manager / Senior Project Manager**

June 1995 – July 2002

- Managed all aspects of multiple projects ranging from tenant improvements to ground-up buildings. Supervised superintendents and project engineers to ensure that projects were completed on time and on budget. Managed 1/3 to 1/2 of the company's annual volume.
- Provided pre-construction services for clients including scheduling, estimating, and logistics plans.

## **Morley Construction Company**

Turner Construction, Inc.

March 1994 – June 1995

July 1990 – March 1994

### **Skills:**

Hard Bids	Conceptual Estimating	Labor Negotiations	MS Project
Primavera (P3)	Excel	Word	PowerPoint
Procore	Bluebeam	On-Screen Takeoff	

### **Other Interests:**

#### **Leadership Hermosa Beach 2020**

#### **Construction Committee Lead**

- Worked with City staff, LACoFD, subcontractors and other stakeholders to successfully complete the construction of LHB 2020's community service project.
- Class Curriculum Council

#### **ACE Mentorship Program ([www.acementorla.org](http://www.acementorla.org))**

North Torrance High School

#### **Team Leader**

2015-present

- Started ACE Mentorship affiliate at North Torrance High School
- ACE is a mentorship program to introduce high school students to careers in Architecture, Construction and Engineering.

#### **Hermosa Beach Blood Drive**

Hermosa Friends Foundation

Beach Volleyball

#### **Volunteer**

Member