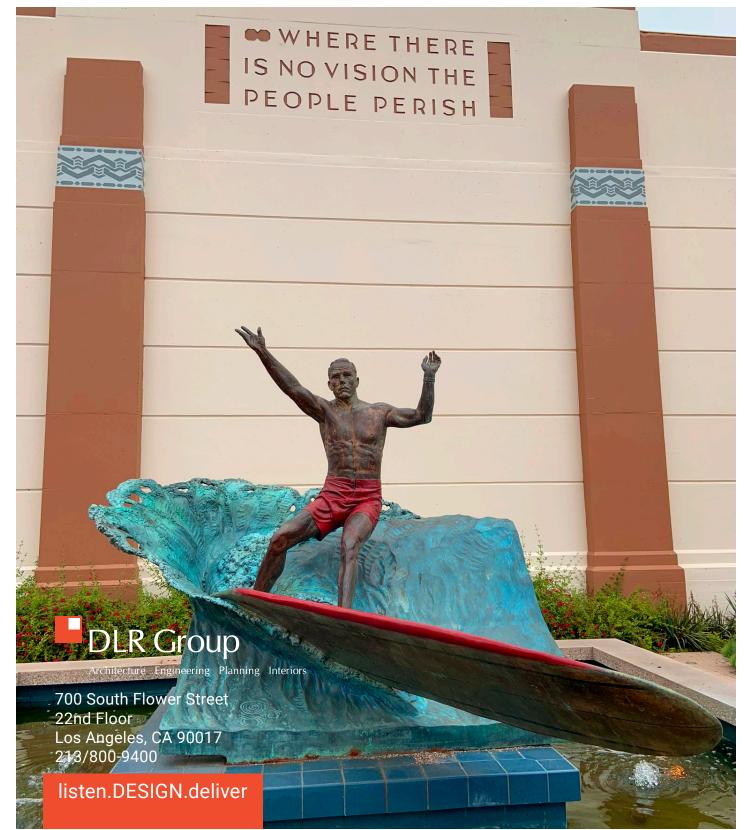
Community Theater Needs Assessment

City of Hermosa Beach | RFP#19-06





Architecture Engineering Planning Interiors

700 South Flower Street, 22nd Floor Los Angeles, CA 90017

July 22, 2019

Lisa Nichols Recreation Coordinator City of Hermosa Beach 710 Pier Avenue Hermosa Beach, California 90254

RE: City of Hermosa Beach – Community Theater Needs Assessment | RFP#19-06 | 3.2.7 Cost Proposal

Dear Lisa,

Per directions in 3.2.7 of the Request for Proposal, please note the following:

- Attached to this cover letter is a comprehensive spreadsheet illustrating proposed hours and fees per each task and per each team member. We have allocated lump sum fees for our structural engineering, as well as our proposed cost estimator.
- We have allocated \$5,000 for reimbursable expenses, including travel, equipment, and printing/materials.
- The proposed billable rates will be maintained through the duration of the study.

If you have any questions regarding our fee proposal, please do not hesitate to reach out to me at psiemborski@dlrgroup.com or 216-623-7881 (direct) or 602-692-0444 (mobile).

Sincerely,

Paul Siemborski, AIA Principal

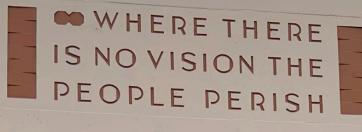
Paul E. Westlake, Jr., FAIA Vice President/Authorized Signatory DLR Group, inc.

	2.7 Cost Proposal	Rate/Hr:	\$175	Rate/Hr:	\$135	Rate/Hr:	\$135	Rate/Hr:	\$135	Rate/Hr:	\$135	Rate/Hr:	\$135	Rate/Hr:	\$135
	-	Paul Siemborski Principal-in-Charge		Christina Kruise Financial Analyst		Mike Rudolph Architect		Matt Jennings Preservation		Duane Palin Mechanical		Radames Cocco Electrical		Kascey Haslanger ITDG	
Task	Description	Hours	Fee	Hours	Fee	Hours	Fee	Hours	Fee	Hours	Fee	Hours	Fee	Hours	Fee
l.a.1	Establish the parameter of the RFP and obtain a clear understanding of its goals and objectives	1	\$175	2	\$270	1	\$135								
1.a.2	Review earlier reports; existing drawings and facility specs; and other facility related information specific to the Community Theater	1	\$175	1	\$135	1	\$135	1	\$135	1	\$135	1	\$135	1	\$135
1.a.3	Review the current facility calendar that includes the various types of performances the City currently accommodates	1	\$175	2	\$270	1	\$135								
1.a.4	Understand current rental processes; policies and procedures; and nay existing partnerships or relationships with users	1	\$175	4	\$540	1	\$135								
L.a.5	Understand the relationship between the Community Theatre and its attachment to the Community Center and how that affects Community Theater bookings	1	\$175	2	\$270	1	\$135								
1.a.6	Understand limitations and restrictions of the facility including deed restrictions and historically significant designation	1	\$175	1	\$135	4	\$540	8	\$1,080						
1.b	Meet with current facility users to understand their needs, difficulties and facility improvement recommendations	4	\$700	4	\$540	4	\$540			2	\$270	2	\$270	4	\$540
1.c	Review the current infrastructure of the facility including analysis of audience comfort; accessibility; acoustic properties; theater equipment; and patron and performer amenities	4	\$700	2	\$270	8	\$1,080			4	\$540	4	\$540	4	\$540
2.a.1	Analyze current inventory of equipment including their condition, useful life expectancy, and usage practices to determine what should be updated or replaced for future programming: Stage drapery					2	\$270							2	\$270
2.a.2	Analyze current inventory of equipment including their condition, useful life expectancy, and usage practices to determine what should be updated or replaced for future programming: Stage rigging					4	\$540							4	\$540
2.a.3	Analyze current inventory of equipment including their condition, useful life expectancy, and usage practices to determine what should be updated or replaced for future programming: Stage lighting					2	\$270					4	\$540	4	\$540
2.a.4	Analyze current inventory of equipment including their condition, useful life expectancy, and usage practices to determine what should be updated or replaced for future programming: Dimming					2	\$270					4	\$540	4	\$540
2.a.5	Analyze current inventory of equipment including their condition, useful life expectancy, and usage practices to determine what should be updated or replaced for future programming: Audio/Visual					2	\$270					2	\$270	4	\$540
2.a.6	Analyze current inventory of equipment including their condition, useful life expectancy, and usage practices to determine what should be updated or replaced for future programming: Seating					8	\$1,080								
3.a	Provide an existing facility assessment of the architectural (including ADA), structural, mechanical, electrical, acoustical, and audio-visual component	8	\$1,400			20	\$2,700	8	\$1,080	8	\$1,080	8	\$1,080	2	\$270
3.b.1	Create concept + cost for a major renovation of the facility that would transform it into a regional performing arts center	8	\$1,400	4	\$540	24	\$3,240	2	\$270	4	\$540	4	\$540	2	\$270
3.b.2	Create concept + costs for a conservative renovation maintaining the community-focus of the facility	8	\$1,400	4	\$540	24	\$3,240	2	\$270	4	\$540	4	\$540	2	\$270
3.b.3	Provide visualization of both scenarios including new structural drawings	2	\$350			16	\$2,160								
4.a	Market Analysis: An analysis of market trends for similar theaters in the surrounding area	2	\$350	36	\$4,860	2	\$270								
4.b	Market Analysis: Recommendations for program, equipment or infrastructure improvements based on market trends	2	\$350	36	\$4,860	4	\$540	4	\$540	6	\$810	6	\$810	6	\$810
5	Community Engagement: Meeting with current uses of the Community Theater to understand their needs , difficulties, and facility improvement recommendations	4	\$700	4	\$540	4	\$540							8	\$1,080

DLR Group [3.2.7 COST PROPOSAL]

Hours per Task	Fee per Task				
4	\$580				
7	\$985				
4	\$580				
6	\$850				
4	\$580				
14	\$1,930				
20	\$2,860				
26	\$3,670				
4	\$540				
8	\$1,080				
10	\$1,350				
10	\$1,350				
8	\$1,080				
8	\$1,080				
54	\$7,610				
48	\$6,800				
48	\$6,800				
18	\$2,510				
40	\$5,480				
64	\$8,720				
20	\$2,860				

Total DLR Group Structural Allowance Cost Estimating	425	\$59,295 \$10,000 \$5,000			
Total Fee Reimbursables Total Fee + Reimbursables		\$74,295 \$5,000 \$79,295			





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