#### TERM CONTRACT AWARD

MOTOROLA SOLUTIONS INC

LOS ANGELES CA 90017

725 S. FIGUEROA ST., STE. 1870



CONTRACT NO: MA-IS-1740313-1 VERSION DATE

INTERNAL SERVICES DEPARTMENT

1326070

BUYER: Priscilla Diaz PHONE: 323-267-2315

PROCUREMENT FOLDER:

pdiaz@isd.lacounty.gov

EMAIL:

VENDOR NO: 033256

CONTACT:

PHONE:

DAVE ANDREWS 213-362-6704

FISCAL YEAR: EFFECTIVE DATE:

EXPIRATION:

07/01/17 06/30/20

#### RADIO COMMUNICATIONS (MOTOROLA)

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
1	COMMODITY CODE: 725-45-00-028600	0.000		DISCOUNT	0.0000 %
	RADIO COMMUNICATIONS EQUIPMENT MFG: MOTOROLA				
	% DISCOUNT: SEE EXHIBIT A _2017-2020 DISCOUNT DATED JULY, 1, 2017				
2	COMMODITY CODE: 962-86-00-043391	0.000	EA	ITEM	\$ 0.00000
	FREIGHT				
	(SEE PAGE 17 OF EXHIBIT A FOR FREIGHT/SHIPPING CHARGE DETAILS)				

6/29/17 COUNTY OF LOS ANGELES

MOTOROLA SOLUTIONS, INC.

VENDOR SIGNATURE/DATE

approved MARK W. ANTHONY

SPECIAL TERMS & CONDITIONS	TERM CONTRACT AWARD	
	CONTRACT NO: MA-IS-1740313-1	Page 2

TERMS & CONDITIONS OF PURCHASE FOR CONTRACT 1740313

\*\*\*NOTE: THE COUNTY OF LOS ANGELES IS USING A NEW DATABASE NUMBERING SYSTEM; THEREFORE, THE COUNTY OF LOS ANGELES MASTER PURCHASE AGREEMENT NUMBER 1240419 (TERM: 2012 - 2017) WILL HAVE A NEW NUMBER ASSOCIATED WITH IT. THIS NEW NUMBER IS A PROCEDURAL CHANGE AND DOES NOT CHANGE THE NATURE OF THE EXTENSION OF THE AGREEMENT NUMBER 1240419. ALL THE TERMS AND CONDITIONS OF THE AGREEMENT REMAIN THE SAME.\*\*\*

\*\*\*\*NOTE: THIS CONTRACT SHALL BE FOR THE PURCHASE OF RADIO COMMUNICATION EQUIPMENT & RELATED ACCESSORIES ONLY. PRODUCTS WITH RADIO COMMUNICATIONS AS AN ADDTIONAL FEATURE (I.E DESK OR LAPTOP COMPUTERS) SHALL NOT BE PURCHASED UNDER THIS CONTRACT.\*\*\*\*

CONDITIONS OF PURCHASE: THIS CONTRACT SHALL BE IN ACCORDANCE WITH THESE TERMS AND CONDITIONS AND ANY ATTACHMENTS HERETO. NO OTHER CONDITIONS OR MODIFICATIONS OF THESE TERMS AND CONDITIONS WILL BE EFFECTIVE UNLESS SPECIFICALLY AGREED TO IN WRITING BY THE COUNTY OF LOS ANGELES (COUNTY). FAILURE OF COUNTY TO OBJECT TO PROVISIONS CONTAINED IN ANY ACKNOWLEDGMENT, DOCUMENT OR OTHER COMMUNICATION FROM VENDOR SHALL NOT BE CONSTRUED AS A WAIVER OF THESE TERMS AND CONDITIONS NOR AN ACCEPTANCE OF ANY SUCH PROVISION.

#### 1. TERMS OF AGREEMENT:

THE TERM OF THIS AGREEMENT SHALL COMMENCE ON THE DATE THE AGREEMENT IS EXECUTED AND SHALL EXPIRE IN THREE (3) YEARS THEREAFTER, UNLESS SOONER TERMINATED OR EXTENDED, IN WHOLE OR IN PART, AS PROVIDED IN THIS AGREEMENT; EXCEPT THAT:

A. COUNTY MAY EXTEND THIS CONTRACT FOR AN ADDITIONAL 24 MONTHS. (TO BE DONE IN 12 MONTH INCREMENTS).

B. COUNTY SHALL NOTIFY VENDOR OF ANY DETERMINATION TO EXTEND THIS AGREEMENT NOT LESS THAN THIRTY (30) DAYS BEFORE THE EXPIRATION OF THE ORIGINAL OR EXTENDED AGREEMENT.

C. COUNTY'S PROJECT MANAGER MAY AUTHORIZE MONTH TO MONTH EXTENSION AT THE ENDOF EACH AGREEMENT TERM, NOT TO EXCEED SIX (6) MONTHS.

VENDOR AGREES THAT SUCH EXTENSIONS SHALL BE AT THE SAME RATES, TERMS AND CONDITIONS.

ANY AGREEMENT FORMULATED FROM THIS INQUIRY MAY BE CANCELLED BY EITHER PARTY, AFTER INITIAL YEAR OF THE AGREEMENT PERIOD, UPON NINETY (90) DAYS WRITTEN NOTICE. THE COUNTY MAY CONTINUE TO PLACE ORDERS AGAINST SAID AGREEMENT UNTIL THE EFFECTIVE DATE OF SUCH CANCELLATION.

- 2 DELIVERY: DELIVERY SHALL BE AS STATED HEREIN. WHEN USING COMMON CARRIERS, COUNTY RESERVES THE RIGHT TO DESIGNATE THE TRANSPORTATION CARRIER. FAILURE ON THE PART OF VENDOR TO ADHERE TO SHIPPING TERMS SPECIFIED HEREON OR WRITTEN AGREEMENT MAY, AT COUNTY'S DISCRETION, RESULT IN ADDITIONAL HANDLING COSTS BEING DEDUCTED FROM VENDOR'S INVOICE. COST OF INSPECTION ON DELIVERIES OR OFFERS FOR DELIVERY WHICH DO NOT MEET SPECIFICATIONS WILL BE FOR THE ACCOUNT OF VENDOR. UNLESS OTHERWISE SET FORTH HEREIN, ALL ITEMS SHALL BE SUITABLE PACKED AND MARKED. PURCHASE ORDER NUMBER MUST BE ON ALL SHIPPING DOCUMENTS AND CONTAINERS.
- 3 INVOICES: INVOICES SHALL BEAR UPON THEIR FACE THE PURCHASE ORDER NUMBER WHICH APPEARS IN THE UPPER RIGHT-HAND CORNER HEREOF. INVOICES MUST STATE THAT THEY COVER, AS THE CASE MAY BE, COMPLETE OR PARTIAL DELIVERY, AND MUST SHOW UNITS AND UNIT PRICES. INVOICES WILL NOT BE PAID UNLESS AND UNTIL THE REQUIREMENTS HAVE BEEN FULLY MET. WHEN PRICE SHOWN IS A DELIVERED PRICE, ALL TRANSPORTATION AND DELIVERY CHARGES MUST BE PREPAID IN FULL TO DESTINATION.

SPECIAL TERMS & CONDITIONS	TERM CONTRACT AWARD	
	CONTRACT NO: MA-IS-1740313-1	Page 3

- 4 PRICE/SALES TAX: UNLESS OTHERWISE DEFINITELY SPECIFIED, PRICES BID SHALL NOT INCLUDE SALES, OR USE TAXES. CONTRACTOR SHALL PROVIDE EITHER THE SERIAL NUMBER OR ITS RETAILER'S PERMIT TO ENGAGE IN BUSINESS AS A SELLER (IF A CA COMPANY) OR ITS RETAILER'S CERTIFICATE OF REGISTRATION USE TAX (IF NOT CA COMPANY). WITHOUT ONE OF THESE NUMBERS, COUNTY WILL NOT PAY SALES/USE TAX DIRECT TO ANY VENDOR.
- 5 PAYMENT TERMS: PAYMENT TERMS ARE NET 30 DAYS FROM COUNTY'S RECEIPT OF A CORRECT AND PROPER INVOICE, AS PREPARED IN ACCORDANCE WITH THE TERMS OF THE PURCHASE ORDER AND CONTRACT 17404313 IN NO EVENT SHALL COUNTY BE LIABLE FOR ANY LATE CHARGES. INVOICES SHALL ONLY BE ISSUED AFTER COUNTY'S ACCEPTANCE OF THE GOODS AND/OR PRODUCTS. DISCOUNTS SHALL BE AS SET FORTH ON PURCHASE ORDER OR CONTRACT (WHICHEVER IS GREATER).
- 6 WARRANTIES: VENDOR SHALL, AT NO COST TO COUNTY, PROMPTLY CORRECT ANY AND ALL DEFECTS IN THE ITEMS OR SERVICES PROVIDED HEREUNDER. THE TERM OF THIS WARRANTY SHALL BE AS SET FORTH ON THE FACE HEREOF OR IS NOT TERM AS SHOWN, NINETY (90) DAYS FROM DATE OF COUNTY'S ACCEPTANCE OF THE ITEM OR SERVICE. VENDOR WARRANTS THAT THE ITEMS MAY BE SHIPPED, SOLD AND USED IN CUSTOMARY MANNER WITHOUT VIOLATION OF ANY LAW, ORDINANCE, RULE OR REGULATION OF ANY GOVERNMENT OR ADMINISTRATIVE BODY.

DISCLAIMER OF OTHER WARRANTIES: THESE WARRANTIES ARE THE COMPLETE WARRANTIES FOR THE EQUIPMENT PROVIDED UNDER THIS AGREEMENT AND ARE GIVEN IN LIEU OF ALL OTHER WARRANTIES. MOTOROLA DISCLAIMS ALL OTHER WARRANTIES OR CONDITIONS, EXPRESS OR IMPLIED, INCLUDING THE IMPLIED WARRANTIES OR CONDITIONS OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE.

- 7 CANCELLATION: UNLESS OTHERWISE SPECIFIED HEREIN, COUNTY MAY CANCEL ALL OR PART OF A PURCHASE ORDER AT NO COST AND FOR ANY REASON BY GIVING WRITTEN NOTICE TO VENDOR AT LEAST THIRTY (30) CALENDAR DAYS PRIOR TO SCHEDULED DELIVERY. A CANCELLATION CHARGE NOT EXCEEDING ONE PERCENT (1%) OF THE VALUE OF THE CANCELLED PORTION OF THE PURCHASE ORDER MAY BE CHARGED COUNTY FOR CANCELLATION WITH LESS THAN THIRTY (30) CALENDAR DAYS PRIOR WRITTEN NOTICE.
- 8 EMPLOYMENT ELIGIBILITY: VENDOR WARRANTS THAT IT FULLY COMPLIES WITH ALL STATUTES AND REGULATIONS REGARDING THE EMPLOYMENT OF ALIENS AND OTHERS.

8A--FAIR LABOR STANDARDS: VENDOR SHALL COMPLY WITH ALL APPLICABLE PROVISIONS OF THE FEDERAL FAIR LABOR STANDARDS ACT.

- 9 HAZARDOUS MATERIALS: VENDOR WARRANTS THAT IT COMPLIES WITH ALL FEDERAL, STATE AND LOCAL LAWS, RULES, ORDINANCES AND REGULATIONS CONCERNING HAZARDOUS MATERIALS AND TOXIC SUBSTANCES.
- 10 COVENANT AGAINST GRATUITIES: VENDOR WARRANTS THAT NO GRATUITIES (IN THE FORM\OF ENTERTAINMENT, GIFTS, OR OTHERWISE) WERE OFFERED OR GIVEN BY VENDOR, OR ANY AGENT OR REPRESENTATIVE OF VENDOR, TO ANY OFFICE OR EMPLOYEE OF COUNTY WITH A VIEW TOWARD SECURING A PURCHASE ORDER OR FAVORABLE TREATMENT WITH RESPECT TO ANY DETERMINATION CONCERNING THE PERFORMANCE OF THE PURCHASE ORDER. IN THE EVENT OF BREACH OF THIS WARRANTY, COUNTY SHALL BE ENTITLED TO PURSUE THE SAME REMEDIES INCLUDING, BUT NOT LIMITED TO, TERMINATION, AGAINST VENDOR AS IT COULD PURSUE IN THE EVENT OF VENDOR'S DEFAULT.
- 11 CONFLICT OF INTEREST: NO COUNTY EMPLOYEE WHOSE POSITION WITH COUNTY ENABLES SUCH EMPLOYEE TO INFLUENCE THE AWARD OF A

SPECIAL TERMS & CONDITIONS	TERM CONTRACT AWARD	
	CONTRACT NO: MA-IS-1740313-1	Page 4

PURCHASE ORDER OR ANY COMPETING AGREEMENT, AND NO SPOUSE OR ECONOMIC DEPENDENT OF SUCH EMPLOYEE, SHALL BE EMPLOYED IN ANY CAPACITY BY VENDOR, OR HAVE ANY OTHER DIRECT OR INDIRECT FINANCIAL INTEREST IN THE PURCHASE ORDER. NO OFFICER OR EMPLOYEE OF VENDOR, WHO MAY FINANCIALLY BENEFIT FROM THE AWARD OF A PURCHASE ORDER SHALL IN ANY WAY PARTICIPATE IN COUNTY'S APPROVAL, ONGOING EVALUATION, OR IN ANY WAY ATTEMPT TO UNLAWFULLY INFLUENCE COUNTY'S APPROVAL OR ONGOING EVALUATION.

11A--VENDOR SHALL COMPLY WITH ALL CONFLICT OF INTEREST LAWS, ORDINANCES AND REGULATIONS NOW IN EFFECT OR HEREAFTER TO BE ENACTED DURING THE TERM OF THE PURCHASE ORDER. VENDOR WARRANTS THAT IT IS NOT AWARE OF ANY FACTS WHICH CREATE A CONFLICT OF INTEREST. IF VENDOR HEREAFTER BECOMES AWARE OF ANY FACTS WHICH MIGHT REASONABLY BE EXPECTED TO CREATE A CONFLICT OF INTEREST, IT SHALL IMMEDIATELY MAKE FULL WRITTEN DISCLOSURE OF SUCH FACTS TO COUNTY. FULL WRITTEN DISCLOSURE SHALL INCLUDE, BUT IS NOT LIMITED TO, IDENTIFICATION OF ALL PERSONS IMPLICATED AND A COMPLETE DESCRIPTION OF ALL RELEVANT CIRCUMSTANCES.

- 12 GOVERNING LAW AND VENUE: THIS PURCHASE ORDER SHALL BE GOVERNED BY AND CONSTRUED IN ACCORDANCE WITH THE LAWS OF THE STATE OF CALIFORNIA. VENDOR AGREES AND CONSENTS TO THE EXCLUSIVE JURISDICTION OF THE COURTS OF THE STATE OF CALIFORNIA FOR ALL PURPOSES REGARDING THIS PURCHASE ORDER, AND FURTHER AGREES AND CONSENTS THAT VENUE OF ANY ACTION HEREUNDER SHALL BE EXCLUSIVELY IN THE COUNTY OF LOS ANGELES, CALIFORNIA.
- 13 INDEMNIFICATION: VENDOR SHALL INDEMNIFY, DEFEND AND HOLD HARMLESS COUNTY, ITS AGENTS, OFFICERS AND EMPLOYEES FROM AND AGAINST ANY AND ALL LIABILITY, EXPENSE, INCLUDING DEFENSE COSTS AND LEGAL FEES, AND CLAIMS FOR DAMAGES OF ANY NATURE WHATSOEVER ARISING FROM OR CONNECTED WITH ALLEGED OR ACTUAL NEGLIGENCE DUE TO OR ASSOCIATED WITH VENDOR'S NEGLIGENT OPERATIONS, GOODS, AND/OR COMMODITIES OR SERVICES PROVIDED HEREUNDER.

IF AN INFRINGEMENT CLAIM OCCURS VENDOR MAY AT ITS OPTION AND EXPENSE PROCURE FOR COUNTY THE RIGHT TO CONTINUE USING THE EQUIPMENT, REPLACE OR MODIFY IT SO THAT IT BECOMES NON-INFRINGING WHILE PROVIDING FUNCTIONALLY EQUIVALENT PERFORMANCE, OR GRANT COUNTY A CREDIT FOR SUCH EQUIPMENT OR VENDOR SOFTWARE AS DEPRECIATED AND ACCEPT ITS RETURN. THE DEPRECIATION AMOUNT WILL BE CALCULATED BASED UPON GENERALLY ACCEPTED ACCOUNTING STANDARDS FOR SUCH EQUIPMENT AND SOFTWARE.

VENDOR WILL HAVE NO DUTY TO DEFEND OR INDEMNIFY FOR ANY INFRINGEMENT CLAIM THAT IS BASED UPON (I) THE COMBINATION OF THE EQUIPMENT OR VENDOR SOFTWARE WITH ANY THIRD PARTY SOFTWARE, APPARATUS OR DEVICE NOT FURNISHED BY VENDOR; (II) THE USE OF ANCILLARY EQUIPMENT OR SOFTWARE NOT FURNISHED BY MOTOROLA AND THAT IS ATTACHED TO OR USED IN CONNECTION WITH THE EQUIPMENT OR VENDOR SOFTWARE; (III) ANY EQUIPMENT THAT IS NOT VENDOR'S DESIGN OR FORMULA; (IV) A MODIFICATION OF THE VENDOR SOFTWARE BY A PARTY OTHER THAN VENDOR; OR (V) THE FAILURE BY COUNTY TO INSTALL AN ENHANCEMENT RELEASE TO THE VENDOR SOFTWARE THAT IS INTENDED TO CORRECT THE CLAIMED INFRINGEMENT. THE FOREGOING STATES THE ENTIRE LIABILITY OF VENDOR WITH RESPECT TO INFRINGEMENT OF PATENTS AND COPYRIGHTS BY THE EQUIPMENT AND VENDOR SOFTWARE OR ANY PARTS THEREOF.

THIS INDEMNITY SHALL INCLUDE, BUT NOT BE LIMITED TO, CLAIMS FOR OR BY REASON OF ANY ALLEGED INFRINGEMENT OF ANY UNITED STATES PATENT OR COPYRIGHT OR ANY ACTUAL OR ALLEGED TRADE SECRET DISCLOSURE.

14 LIABILITY INSURANCE:

SPECIAL TERMS & CONDITIONS	TERM CONTRACT AWARD	
	CONTRACT NO: MA-IS-1740313-1	Page 5

THE COUNTY OF LOS ANGELES, ITS AGENTS OR EMPLOYEES, WILL NOT BE RESPONSIBLE FOR LOSS BY FIRE, FLOOD OR ACTS OF GOD. AFTER SUCH LOSS OF EQUIPMENT OR PARTS THEREOF HAS BEEN REPORTED TO YOU, REPLACEMENT IS TO BE MADE BY SUPPLIER WITHIN TIME QUOTED FOR ORIGINAL DELIVERY. HOWEVER, IF POSITIVE PROOF CAN BE FURNISHED SHOWING THAT A COUNTY EMPLOYEE IS RESPONSIBLE FOR ANY ACT OF NEGLIGENCE THAT AFFECTS THE OPERATION OR CONDITION OF THE EQUIPMENT, REPAIR OR REPLACEMENT WILL BE FOR THE ACCOUNT OF THE COUNTY.

THIS LIMITATION OF LIABILITY PROVISION SHALL APPLY NOTWITHSTANDING ANY CONTRARY PROVISION IN THIS AGREEMENT. EXCEPT FOR PERSONAL INJURY OR DEATH, MOTOROLA'S TOTAL LIABILITY, WHETHER FOR BREACH OF CONTRACT, WARRANTY, NEGLIGENCE, STRICT LIABILITY IN TORT, INDEMNIFICATION, OR OTHERWISE, WILL BE LIMITED TO THE DIRECT DAMAGES RECOVERABLE UNDER LAW, BUT NOT TO EXCEED ONE MILLION DOLLARS WITH RESPECT TO WHICH LOSSES OR DAMAGES ARE CLAIMED.

ALTHOUGH THE PARTIES ACKNOWLEDGE THE POSSIBILITY OF SUCH LOSSES OR DAMAGES, THEY AGREE THAT MOTOROLA WILL NOT BE LIABLE FOR ANY COMMERCIAL LOSS; INCONVENIENCE; LOSS OF USE, TIME, DATA, GOOD WILL, REVENUES, PROFITS OR SAVINGS; OR OTHER SPECIAL, INCIDENTAL, INDIRECT, OR CONSEQUENTIAL DAMAGES IN ANY WAY RELATED TO OR ARISING FROM THIS AGREEMENT, THE SALE OR USE OF THE EQUIPMENT OR SOFTWARE, OR THE PERFORMANCE OF SERVICES BY MOTOROLA PURSUANT TO THIS AGREEMENT. THIS LIMITATION OF LIABILITY WILL SURVIVE THE EXPIRATION OR TERMINATION OF THIS AGREEMENT. NO ACTION FOR BREACH OF THIS AGREEMENT OR OTHERWISE RELATING TO THE TRANSACTIONS CONTEMPLATED BY THIS AGREEMENT MUST BE BROUGHT WITHIN THE STATUTORY PERIOD PROVIDED UNDER CALIFORNIA LAW.

### 15 INSURANCE COVERAGE REQUIREMENTS;

GENERAL LIABILILTY: INSURANCE (WRITTEN ON ISO POLICY FORM CG  $00\ 01$  OR ITS EQUIVALENT) WITH LIMITS OF NOT LESS THAN THE FOLLOWING:

GENERAL AGGREGATE: \$5 MILLION

PERSONAL AND ADVERTISING INJURY: \$1 MILLION

EACH OCCURENCE: \$5 MILLION

16 WORKERS COMPENSATION AND EMPLOYERS' LIABILLITY: INSURANCE PROVIDING WORKERS COMPENSATION BENEFITS, AS REQUIRED BY THE LABOR CODE OF THE STATE OF CALIFORNIA OR BY ANY OTHER STATE, AND FOR WHICH CONTRACTOR IS RESPONSIBLE. IF CONTRACTOR'S EMPLOYEES WILL BE ENGAGED IN MARITIME EMPLOYMENT, COVERAGE SHALL PROVIDE WORKERS COMPENSATION BENEFITS AS REQUIRED BY THE U.S. LONGSHORE AND HARBOR WORKERS' COMPENSATION ACT, JONES ACT OR ANY OTHER FEDERAL LAW FOR WHICH CONTRACTOR IS RESPONSIBLE.

IN ALL CASES, THE ABOVE INSURANCE ALSO SHALL INCLUDE EMPLOYERS' LIABILITY COVERAGE WITH LIMITS OF NOT LESS THAN THE FOLLOWING:

EACH ACCIDENT: \$1 MILLION

DISEASE - POLICY LIMIT: \$1 MILLION DISEASE - EACH EMPLOYEE: \$1 MILLION

17 INDEMNIFICATION AND INSURANCE REQUIREMENTS FOR LOS ANGELES COUNTY SERVICE AGREEMENTS

INDEMNIFICATION: CONTRACTOR SHALL INDEMNIFY, DEFEND AND HOLD HARMLESS COUNTY, AND ITS SPECIAL DISTRICTS, ELECTED AND APPOINTED OFFICERS, EMPLOYEES, AND AGENTS FROM AND AGAINST ANY AND ALL LIABILITY, INCLUDING BUT NOT LIMITED TO DEMANDS, CLAIMS, ACTIONS, FEES, COSTS, AND EXPENSES (INCLUDING ATTORNEY AND EXPERT WITNESS FEES), ARISING FROM OR CONNECTED WITH CONTRACTOR'S ACTS AND/OR OMISSIONS ARISING FROM AND/OR RELATING TO THIS AGREEMENT.

SPECIAL TERMS & CONDITIONS	TERM CONTRACT AWARD	
	CONTRACT NO: MA-IS-1740313-1	Page 6

GENERAL INSURANCE REQUIREMENTS: WITHOUT LIMITING CONTRACTOR'S INDEMNIFICATION OF COUNTY AND DURING THE TERM OF THIS AGREEMENT, CONTRACTOR SHALL PROVIDE AND MAINTAIN, AND SHALL REQUIRE ALL OF ITS SUB-CONTRACTORS TO MAINTAIN, THE FOLLOWING PROGRAMS OF INSURANCE SPECIFIED IN THIS AGREEMENT. SUCH INSURANCE SHALL BE PRIMARY TO ANY OTHER INSURANCE OR SELF-INSURANCE PROGRAMS MAINTAINED BY COUNTY, AND SUCH COVERAGE SHALL BE PROVIDED AND MAINTAINED BY CONTRACTOR'S OWN EXPENSE.

CONTRACTOR SHALL PROVIDE TO COUNTY A SPECIFIC ADDITIONAL INSURED ENDORSEMENT

FOR COMPLETED OPERATIONS.

EVIDENCE OF INSURANCE: CERTIFICATE(S) OR OTHER EVIDENCE OF COVERAGE SATISFACTORY TO COUNTY SHALL BE DELIVERED TO PURCHASING AGENT DESIGNEE PRIOR TO COMMENCING SERVICES UNDER THIS AGREEMENT.

THE COUNTY ACCEPTS THE STANDARD ACORD FORM CERTIFICATE OF INSURANCE AS SATISFACTORY EVIDENCE OF INSURANCE.

THE COUNTY ACCEPTS A BLANKET ADDITIONAL INSURED ENDOREMENT.

CERTIFICATE(S) OR OTHER EVIDENCE OF COVERAGE SHALL BE DELIVERED TO: ATTN:

PRISCILLA DIAZ
MA-IS-1740313
COUNTY OF LOS ANGELES - ISD
1100 NORTH EASTERN AVENUE RM # G115
LOS ANGELES, CA 90063

SUCH CERTIFICATES OR OTHER EVIDENCE SHALL:

- (1) SPECIFICALLY IDENTIFY THIS AGREEMENT.
- (2) CLEARLY EVIDENCE ALL COVERAGES REQUIRED IN THIS AGREEMENT.
- (3) CONTRACTOR AGREES THAT COUNTY IS TO BE GIVEN WRITTEN NOTICE BY MAIL AT LEAST THIRTY (30) DAYS IN ADVANCE OF CANCELLATION FOR ALL POLICIES EVIDENCED ON THE CERTIFICATE OF INSURANCE.
- (4) INCLUDE COPIES OF THE ADDITIONAL INSURED ENDORSEMENT TO THE COMMERCIAL GENERAL LIABILITY POLICY, INCLUDING THE COUNTY OF LOS ANGELES ITS SPECIAL DISTRICTS, ITS OFFICIALS, OFFICERS AND EMPLOYEES AS ADDITIONAL INSUREDS FOR ACTIVITIES ARISING FROM THIS AGREEMENT PER THE PROVISIONS OF THE

BLANKET ADDITIONAL INSURED ENDORSEMENT.

(5) CONTRACTOR SHALL BE RESPONSIBLE FOR ANY DEDUCTIBLES OR SELF-INSURED RETENTIONS. CONTRACTOR REPRESENTS THAT ITS FINANCIAL STRENGTH IS SUFFICIENT TO

COVER ANY DEDUCTIBLES OR SELF-INSURED RETENTIONS. CONTRACTOR AGREES TO CONTINUE CARRYING AT ALL TIMES DURING THE TERM OF THIS AGREEMENT INSURANCE OF THE

KINDS AND IN THE AMOUNTS LISTED IN THIS AGREEMENT.

18 INSURER FINANCIAL RATINGS: INSURANCE IS TO BE PROVIDED BY AN INSURANCE COMPANY ACCEPTABLE WITH AN A.M. BEST RATING OF NOT LESS THAN A:VII, UNLESS OTHERWISE APPROVED BY COUNTY.

FAILURE TO MAINTAIN COVERAGE: FAILURE BY CONTRACTOR TO MAINTAIN THE REQUIRED INSURANCE, OR TO PROVIDE EVIDENCE OF INSURANCE COVERAGE ACCEPTABLE TO COUNTY, SHALL CONSTITUTE A MATERIAL BREACH OF THE CONTRACT UPON WHICH COUNTY MAY IMMEDIATELY TERMINATE OR SUSPEND THIS

SPECIAL TERMS & CONDITIONS	TERM CONTRACT AWARD	
	CONTRACT NO: MA-IS-1740313-1	Page 7

AGREEMENT. COUNTY, AT ITS SOLE OPTION, MAY OBTAIN DAMAGES FROM CONTRACTOR RESULTING FROM SAID BREACH.

NOTIFICATION OF INCIDENTS, CLAIMS OR SUITS: CONTRACTOR SHALL REPORT TO COUNTY:

- (1) ANY ACCIDENT OR INCIDENT RELATING TO SERVICES PERFORMED UNDER THIS AGREEMENT WHICH INVOLVES INJURY OR PROPERTY DAMAGE WHICH MAY RESULT IN THE FILING OF A CLAIM OR LAWSUIT AGAINST CONTRACTOR AND/OR COUNTY. SUCH REPORT SHALL BE MADE IN WRITING WITHIN 24 HOURS OF OCCURRENCE.
- (2) ANY THIRD PARTY CLAIM OR LAWSUIT FILED AGAINST CONTRACTOR ARISING FROM OR RELATED TO SERVICES PERFORMED BY CONTRACTOR UNDER THIS AGREEMENT.
- (3) ANY INJURY TO A CONTRACTOR EMPLOYEE WHICH OCCURS ON COUNTY PROPERTY. THIS REPORT SHALL BE SUBMITTED ON A COUNTY "NON-EMPLOYEE INJURY REPORT" TO THE COUNTY CONTRACT MANAGER.
- (4) ANY LOSS, DISAPPEARANCE, DESTRUCTION, MISUSE, OR THEFT OF ANY KIND WHATSOEVER OF COUNTY PROPERTY, MONIES OR SECURITIES ENTRUSTED TO CONTRACTOR UNDER THE TERMS OF THIS AGREEMENT.

COMPENSATION FOR COUNTY COSTS: IN THE EVENT THAT CONTRACTOR FAILS TO COMPLY WITH ANY OF THE INDEMNIFICATION OR INSURANCE REQUIRMENTS OF THIS AGREEMENT, AND SUCH FAILURE TO COMPLY RESULTS IN ANY COSTS TO COUNTY, CONTRACTOR SHALL PAY FULL COMPENSATION FOR ALL COSTS INCURRED BY COUNTY.

INSURANCE COVERAGE REQUIREMENTS FOR SUB-CONTRACTORS: CONTRACTOR SHALL ENSURE ANY AND ALL SUB-CONTRACTORS PERFORMING SERVICES UNDER THIS AGREEMENT MEET THE INSURANCE REQUIREMENTS OF THIS AGREEMENT BY EITHER:

- (1) CONTRACTOR PROVIDING EVIDENCE OF INSURANCE COVERING THE ACTIVITIES OF SUB-CONTRACTORS, OR
- (2) CONTRACTOR PROVIDING EVIDENCE SUBMITTED BY SUB-CONTRACTORS EVIDENCING THAT SUB-CONTRACTORS MAINTAIN THE REQUIRED INSURANCE COVERAGE. COUNTY RETAINS THE RIGHT TO OBTAIN COPIES OF EVIDENCE OF SUB-CONTRACTOR INSURANCE COVERAGE AT ANY TIME.
- 19 DEFAULT: IN THE EVENT VENDOR FAILS TO PERFORM HEREUNDER AND DOES NOT CURE SUCH FAILURE WITHIN FIFTEEN (15) CALENDAR DAYS OF THE DATE COUNTY'S NOTICE WAS SENT TO VENDOR, COUNTY MAY, AT ITS SOLE DISCRETION, CANCEL OR TERMINATE THIS PURCHASE ORDER. SUCH CANCELLATION OR TERMINATION SHALL BE AT NO COST TO COUNTY. SHOULD COUNTY SO CANCEL OR TERMINATE, COUNTY MAY AT ITS SOLE DISCRETION, PROCURE THE ITEMS OR SERVICES FROM OTHER SOURCES AND VENDOR SHALL BE LIABLE TO COUNTY FOR ANY AND ALL EXCESS COSTS, DETERMINED BY COUNTY, FOR SUCH ITEMS OR SERVICES.
- 20 INVALIDITY, REMEDIES NOT EXCLUSIVE: THE INVALIDITY IN WHOLE OR IN PART OF ANY TERM OR CONDITION OF THIS PURCHASE ORDER SHALL NOT AFFECT THE VALIDITY OF THE REMAINDER OF THIS PURCHASE ORDER AND THE APPLICATION OF SUCH PROVISIONS TO THE OTHER PERSONS OR CIRCUMSTANCES SHALL NOT BE AFFECTED THEREBY. THE RIGHTS AND REMEDIES PROVIDED HEREIN SHALL NOT BE EXCLUSIVE AND ARE IN ADDITION TO ANY OTHER RIGHTS AND REMEDIES IN LAW OR EQUITY.
- 20A---NON-DISCRIMINATION: BY ACCEPTANCE OF ANY PURCHASE ORDER UNDER CONTRACT 1740313, CONTRACTOR CERTIFIES AND AGREES THAT ALL PERSONS EMPLOYED BY IT, ITS AFFILIATES, SUBSIDIARIES, OR HOLDING COMPANIES ARE

SPECIAL TERMS & CONDITIONS	TERM CONTRACT AWARD	
	CONTRACT NO: MA-IS-1740313-1	Page 8

AND WILL BE TREATED EQUALLY BY IT WITHOUT REGARD TO OR BECAUSE OF RACE, RELIGION, ANCESTRY, NATIONAL ORIGIN, DISABILITY OR SEX AND IN COMPLIANCE WITH ALL ANTI-DISCRIMINATION LAWS OF THE UNITED STATES OF AMERICA AND THE STATE OF CALIFORNIA. CONTRACTOR CERTIFIES AND AGREES THAT IT WILL DEAL WITH ITS SUBCONTRACTORS, BIDDERS OR VENDORS WITHOUT REGARD TO OR BECAUSE OF RACE, RELIGION, ANCESTRY, NATIONAL ORIGIN, DISABILITY OR SEX. VENDOR SHALL ALLOW THE COUNTY ACCESS TO ITS EMPLOYMENT RECORDS DURING THE REGULAR BUSINESS HOURS TO VERIFY COMPLIANCE WITH THESE PROVISIONS WHEN SO REQUESTED BY THE COUNTY. IF THE COUNTY FINDS THAT ANY OF THE ABOVE PROVISIONS HAVE BEEN VIOLATED, THE SAME SHALL CONSTITUTE A MATERIAL BREACH OF CONTRACT 40760 (AND ITS PURCHASE ORDER(S) UPON WHICH, THE COUNTY MAY DETERMINE TO CANCEL, TERMINATE, OR SUSPEND THE PURCHASE ORDER AND/OR CONTRACT. THE PARTIES AGREE THAT IN THE EVENT THE VENDOR VIOLATES THE ANTI-DISCRIMINATION PROVISIONS OF THE PURCHASE ORDER, THE COUNTY SHALL, AT ITS OPTION AND IN LIEU OF TERMINATION OR SUSPENDING THIS PURCHASE ORDER AND /OR CONTRACT, BE ENTITLED TO LIQUIDATED DAMAGES, PURSUANT TO CALIFORNIA CIVIL CODE SECTION 1671, OF THE GREATER TEN PERCENT (10%) OF THE PURCHASE ORDER AMOUNT OR ONE THOUSAND DOLLARS.

- 21 COMPLIANCE WITH LAWS: VENDOR SHALL FULLY COMPLY WITH ALL APPLICABLE PROVISIONS OF FEDERAL, STATE AND LOCAL LAWS, RULES AND REGULATIONS, AND VENDOR AGREES TO HOLD COUNTY, ITS AGENTS, OFFICERS AND EMPLOYEES HARMLESS FROM ANY AND ALL LIABILITY, COSTS, INCLUDING, BUT NOT LIMITED TO ATTORNEY'S FEES, AND DAMAGES RESULTING FROM FAILURE OF COMPLIANCE.
- 22 FORCE MAJURE: NEITHER PARTY WILL BE LIABLE FOR DELAYS IN PERFORMANCE BEYOND ITS REASONABLE CONTROL, INCLUDING, BUT NOT LIMITED TO, FIRE, FLOOD, ACT OF GOD OR RESTRICTION OF CIVIL OR MILITARY AUTHORITY.
- 23 ASSIGNMENT AND DELEGATION: VENDOR SHALL NOT ASSIGN ITS RIGHTS OR DELEGATE ITS DUTIES UNDER THE PURCHASE ORDER WITHOUT COUNTY'S PRIOR WRITTEN AUTHORIZATION AND ANY ASSIGNMENT OR DELEGATION WITHOUT SUCH AUTHORIZATION SHALL BE NULL AND VOID AND SHALL CONSTITUTE A MATERIAL BREACH OF THIS PURCHASE ORDER UPON WHICH COUNTY MAY IMMEDIATELY TERMINATE THE PURCHASE ORDER IN ACCORDANCE WITH THE PROVISIONS OF PARAGRAPH ON DEFAULT.

COUNTY'S CONSENT TO AN ASSIGNMENT SHALL NOT BE UNREASONABLY WITHHELD.

- 24 TIME IS OF THE ESSENCE: IF ANY ANTICIPATED OF ACTUAL DELAYS ARISE, VENDOR SHALL IMMEDIATELY SO NOTIFY COUNTY, REGARDLESS OF NOTICE IF DELIVERIES ARE NOT MADE AT THE TIME AGREED UPON. COUNTY MAY, AT ITS SOLE DISCRETION, TERMINATE THIS PURCHASE ORDER AND PROCEED PURSUANT TO PARAGRAPH ON DEFAULT.
- 25 NONEXCLUSIVITY: NOTHING HEREIN IS INTENDED NOR SHALL IT BE CONSTRUED AS CREATING ANY EXCLUSIVE ARRANGEMENT WITH VENDOR.
- 26 STANDARD TERMS AND CONDTIONS, PAGE 12 -PRICE GUARANTEE: DELETED
- 27 WAIVER: THE FAILURE OF EITHER PARTY TO INSIST, IN ANY ONE OR MORE INSTANCES, UPON THE PERFORMANCE OF ANY TERMS, CONDITIONS OR COVENANT OF THIS PURCHASE ORDER OR TO EXERCISE ANY RIGHT HEREUNDER SHALL NOT BE CONSTRUED AS A WAIVER OF THE FUTURE PERFORMANCE OF ANY SUCH TERM, CONDITION OR COVENANT, BUT THE OBLIGATION WITH RESPECT TO FUTURE PERFORMANCE SHALL CONTINUE IN FULL FORCE AND EFFECT. NO WAIVER SHALL BE ENFORCEABLE UNLESS SET FORTH IN WRITING AND SIGNED BY AN AUTHORIZED REPRESENTATIVE OF THE PARTY GRANTING THE WAIVER.
- 28 ACCEPTANCE: UNLESS EXPLICITLY STATED BY COUNTY AS OTHERWISE, COUNTY, MAY CONDUCT, AT ITS LOCATION OR ANY OTHER COUNTY DESIGNATED

SPECIAL TERMS & CONDITIONS	TERM CONTRACT AWARD	
	CONTRACT NO: MA-IS-1740313-1	Page 9

LOCATION AND AT ITS EXPENSE, AN INCOMING ACCEPTANCE TEST ON ALL ITEMS PURCHASED HEREUNDER. THE ACCEPTANCE TEST PERIOD SHALL NOT EXCEED THIRTY (30) DAYS FROM RECEIPT OF SUCH ITEM(S) BY COUNTY. COUNTY MAY, AT ITS SOLE DISCRETION, REJECT ALL OR ANY PART OF ITEMS OR SERVICES NOT CONFORMING TO THE REQUIREMENTS/SPECIFICATIONS STATED IN A PURCHASE ORDER.

- 29 SPARE PARTS: VENDOR SHALL MAKE SPARE PARTS AVAILABLE TO COUNTY FOR A PERIOD OF TWO (2) YEARS FROM THE DATE OF DELIVERY OF THE ITEMS TO COUNTY. IF VENDOR IS UNABLE TO SO PROVIDE SPARE PARTS, IT SHALL PROVIDE COUNTY WITH THE NAME(S) OF VENDOR'S SUPPLIERS SO THAT COUNTY MAY ATTEMPT TO PROCURE SUCH UNAVAILABILITY, VENDOR SHALL PROVIDE, AT NO COST, REASONABLE ASSISTANCE TO COUNTY IN OBTAINING SPARE PARTS.
- 30 ENTIRE AGREEMENT MODIFICATIONS: THIS PURCHASE ORDER CONTRACT AND ANY ATTACHMENTS HERETO, CONSTITUTES THE COMPLETE AND EXCLUSIVE STATEMENT OF THE PARTIES WHICH SUPERSEDES ALL PREVIOUS AGREEMENTS, WRITTEN OR ORAL, AND ALL COMMUNICATIONS BETWEEN THE PARTIES RELATING TO THE SUBJECT MATTER HEREOF. THIS PURCHASE ORDER SHALL NOT BE MODIFIED, SUPPLEMENTED, QUALIFIED OR INTERPRETED BY ANY PRIOR COURSE OF DEALING BETWEEN THE PARTIES OR BY ANY USAGE OF TRADE. ALL MODIFICATIONS TO THIS PURCHASE ORDER SHALL BE SET FORTH IN WRITING AND SIGNED BY THE VENDOR AND PURCHASING AGENT OR HIS/HER DESIGNEE.
- 30A--COUNTY STOCK: STOCK FURNISHED BY COUNTY TO BE USED IN A PURCHASE ORDER SHALL BE RETURNED TO COUNTY FREE FROM DAMAGE FROM ANY CAUSE AND IN ACCORDANCE WITH ALL OTHER TERMS AND CONDITIONS OF CONTRACT, PURCHASE ORDER AND HEREIN.
- 31 INDEPENDENT CONTRACTOR STATUS: VENDOR SHALL AT ALL TIMES BE ACTING IN THE CAPACITY OF INDEPENDENT CONTRACTOR. THIS PURCHASE ORDER IS NOT INTENDED, AND SHALL NOT BE OR CONSTRUED, TO CREATE THE RELATIONSHIP OF AGENT, SERVANT, EMPLOYEE PARTNERSHIP, JOINT VENTURE OR ASSOCIATION, AS BETWEEN COUNTY AND VENDOR. THE EMPLOYEES AND AGENTS OF ONE PARTY SHALL NOT BE OR CONSTRUED TO BE, THE EMPLOYEES OR AGENTS OF THE OTHER PARTY FOR ANY REASON WHATSOEVER.
- 32 TAX EXEMPT STATUS: TAX EXEMPT ITEMS SHALL BE AS LISTED ON THE FACE HEREOF.
- 32A---TERMINATION FOR FAILURE TO OPERATE IN ORDINARY COURSE: VENDOR'S STABILITY WAS AND/IS A PRIMARY BASIS FOR ENTERING INTO AND CONTINUING WITH AGREEMENT, THEREFORE, COUNTY MAY TERMINATE ANY AGREEMENT BY THIRTY (30) DAYS WRITTEN NOTICE SHOULD VENDOR FAIL TO CONTINUE TO DO BUSINESS IN THE ORDINARY COURSE.
- 33 COUNTY LOBBYISTS: VENDOR AND EACH COUNY LOBBYIST OR COUNTY LOBBYING FIRM AS DEFINED IN LOS ANGELES COUNTY CODE SECTION 2.160.010, RETAINED BY VENDOR, SHALL FULLY COMPLY WITH THE COUNTY LOBBYIST ORDINANCE, LOS ANGELES COUNTY CODE CHAPTER 2.160. FAILURE ON THE PART OF VENDOR ANY COUNTY LOBBYIST OR COUNTY LOBBYING FIRM RETAINED BY VENDOR TO DULLY COMPLY WITH THE COUNTY LOBBYIST ORDINANCE SHALL CONSTITUTE A MATERIAL BREACH OF THE PURCHASE ORDER AND/OR AGREEMENT UPON WHICH COUNTY MAY IMMEDIATELY TERMINATE OR SUSPEND THE PURCHASE ORDER AND/OR AGREEMENT.
  - 33A---CONSIDERATION OF HIRING GAIN PROGRAM PARTICIPANTS: SHOULD THE VENDOR REQUIRE ADDITIONAL OR REPLACEMENT PERSONNEL AFTER THE EFFECTIVE DATE OF THIS AGREEMENT EXTENSION. CONTRACTOR SHALL GIVE CONSIDERATION FOR SUCH EMPLOYMENT OPENINGS TO PARTICIPANTS IN COUNTY'S DEPARTMENT OF THE PUBLIC SOCIAL SERVICES GREATER AVENUE FOR INDEPENDENCE (GAIN) PROGRAM WHO MEET CONTRACTOR'S MINIMUM QUALIFICATIONS FOR THE OPEN

SPECIAL TERMS & CONDITIONS	TERM CONTRACT AWARD	
	CONTRACT NO: MA-IS-1740313-1	Page 10

POSITION. FOR THIS PURPOSE, CONSIDERATION SHALL MEAN THAT CONTRACTOR WILL INTERVIEW QUALIFIED CANDIDATES. COUNTY WILL REFER GAIN PARTICIPANTS BY JOB CATEGORY TO VENDOR.

34 TERMINATION FOR IMPROPER CONSIDERATION: COUNTY MAY, BY WRITTEN NOTICE TO VENDOR, IMMEDIATELY TERMINATE, THE RIGHT OF VENDOR TO PROCEED WITH A PURCHASE ORDER IF IT IS FOUND THAT CONSIDERATION IN ANY FORM WAS OFFERED OR GIVEN BY VENDOR, (EITHER DIRECTLY OR THROUGH AN INTERMEDIARY) TO ANY COUNTY OFFICER, EMPLOYEE, OR AGENT WITH THE INTENT OF SECURING A PURCHASE ORDER OR SECURING FAVORABLE TREATMENT WITH RESPECT TO THE AWARD, AMENDMENT, OR EXTENSIONS OF THE AGREEMENT OR THE MAKING OF ANY DETERMINATIONS WITH RESPECT TO THE VENDOR 'S PERFORMANCE PURSUANT TO THE CONTRACT. IN THE EVENT OF SUCH TERMINATION, COUNTY SHALL BE ENTITLED TO PURSUE THE SAME REMEDIES AGAINST VENDOR AS IT COULD PURSUE IN THE EVENT OS DEFAULT BY VENDOR.

CONTRACTOR SHALL IMMEDIATELY REPORT ANY ATTEMPT BY A COUNTY OFFICER OR EMPLOYEE TO SOLICIT SUCH IMPROPER CONSIDERATION. THE REPORT SHALL BE MADE EITHER TO THE COUNTY MANAGER CHARGED WITH THE SUPERVISION OF THE EMPLOYEE OR TO THE COUNTY AUDITOR-CONTROLLER'S EMPLOYEE FRAUD HOTLINE AT 213.974.0914 OR 800.544.6861. IMPROPER CONSIDERATION MAY TAKE THE FORM OF, AMONG OTHER ITEMS, CASH, DISCOUNTS, SERVICES, THE PROVISION OF TRAVEL OR GRATUITIES (ENTERTAINMENT, TANGIBLE GIFTS), OR THE PROMISE OF ANY OF THESE.

# 35 PARTICIPATING PUBLIC AGENCIES

COUNTY AND VENDOR AGREE THAT OTHER GOVERNMENTAL ENTITIES WITHIN CALIFORNIA, INCLUDING BUT NOT LIMITED TO: COUNTIES, CITIES, SPECIAL DISTRICTS, POLITICAL SUBDIVISIONS, SCHOOL DISTRICTS, HIGHER EDUCATION, AND OTHER MUNICIPALITIES (PARTICIPATING PUBLIC AGENCIES) MAY PURCHASE PRODUCTS OR SERVICES DEFINED HEREIN ON THE SAME TERMS, CONDITIONS AND PRICING AS THE COUNTY, SUBJECT TO ANY APPLICABLE LOCAL PURCHASING ORDINANCES AND THE LAWS OF THE STATE OF PURCHASE.

THE COUNTY SHALL NOT BE CONSTRUED AS A DEALER, RE-MARKETER, REPRESENTATIVE, PARTNER OR AGENT OF ANY TYPE OF THE SUPPLIER.

PARTICIPATING PUBLIC AGENCIES SHALL BE RESPONSIBLE FOR THE ORDERING OF PRODUCTS UNDER THIS AGREEMENT. PAYMENT FOR PRODUCTS OR SERVICES AND INSPECTIONS AND ACCEPTANCE OF PRODUCTS OR SERVICES ORDERED BY A PARTICIPATING PUBLIC AGENCY SHALL BE THE EXCLUSIVE OBLIGATION OF SUCH PROCURING PARTY.

THE COUNTY SHALL NOT BE OBLIGATED, LIABLE OR RESPONSIBLE FOR ANY ORDER MADE BY ANY PARTICIPATING PUBLIC AGENCY OR ANY EMPLOYEE THEREOF FOR ANY PAYMENT REQUIRED TO BE MADE WITH RESPECT TO SUCH ORDER; AND THAT ANY DISPUTES BETWEEN A PARTICIPATING PUBLIC AGENCY AND THE SUPPLIER ARE NOT THE RESPONSIBILITY OF THE COUNTY. THE EXERCISE OF ANY RIGHTS OR REMEDIES BY THE PARTICIPATING PUBLIC AGENCY OR SUPPLIER SHALL BE THE EXCLUSIVE OBLIGATION OF SUCH PARTY.

THE COUNTY MAKES NO REPRESENTATION OR GUARANTY WITH RESPECT TO ANY MINIMUM PURCHASES BY THE COUNTY OR ANY PARTICIPATING PUBLIC AGENCY OR ANY EMPLOYEE THEREOF UNDER THIS AGREEMENT.

EACH PARTICIPATING PUBLIC AGENCYS PURCHASE ORDER MUST REFER TO THIS LOS ANGELES COUNTY MASTER PURCHASE AGREEMENT (MPA) NUMBER MA-IS-1740313 AND MUST SPECIFY THE PRICING AND DELIVERY TERMS. NOTWITHSTANDING ANY ADDITIONAL OR CONTRARY TERMS IN THE PURCHASE ORDER, THE APPLICABLE PROVISIONS OF THIS MPA (EXCEPT FOR PRICING, DELIVERY, PASSAGE OF TITLE AND RISK OF LOSS TO EQUIPMENT, WARRANTY COMMENCEMENT, AND PAYMENT TERMS) WILL GOVERN THE PURCHASE AND SALE OF THE EQUIPMENT OR SOFTWARE ORDERED BY THE PARTICIPATING PUBLIC AGENCY. TITLE AND RISK OF LOSS TO EQUIPMENT

SPECIAL TERMS & CONDITIONS	TERM CONTRACT AWARD	
	CONTRACT NO: MA-IS-1740313-1	Page <b>11</b>

WILL PASS AT SHIPMENT, WARRANTY WILL COMMENCE UPON DELIVERY, AND PAYMENT IS DUE WITHIN THIRTY (30) DAYS AFTER THE INVOICE DATE.

#### 36 FREIGHT/SHIPPING CHARGES:

- 1) ORDERS PLACED THROUGH THE MOTOROLA PARTS & ACCESSORIES DEPARTMENT WILL SHIP FOB DESTINATION, UPS GROUND AT NO CHARGE.
- 2) ORDERS PLACED FOR RADIO AND FACTORY/MANUFACTURED ITEMS SHALL BE CHARGED AT 1.25% OF THE EQUIPMENT TOTAL AND ADDED TO THE PRICE OUOTE.
- 3) EXPEDITED SHIPMENTS VIA AIR (FEDEX ETC.) WHEN REQUESTED BY COUNTY SHALL BE AT COUNTY EXPENSE.

# 37 PRICING AS PER ATTACHED:

- 1. EXHIBIT A \_ 2017-2020 DATED JULY 1, 2017
- 38 WARRANTY OF COMPLIANCE WITH COUNTYS DEFAULTED PROPERTY TAX REDUCTION PROGRAM

CONTRACTOR ACKNOWLEDGES THAT COUNTY HAS ESTABLISHED A GOAL OF ENSURING THAT ALL INDIVIDUALS AND BUSINESSES THAT BENEFIT FINANCIALLY FROM COUNTY THROUGH CONTRACT ARE CURRENT IN PAYING THEIR PROPERTY TAX OBLIGATIONS (SECURED AND UNSECURED ROLL) IN ORDER TO MITIGATE THE ECONOMIC BURDEN OTHERWISE IMPOSED UPON COUNTY AND ITS TAXPAYERS.

UNLESS CONTRACTOR QUALIFIES FOR AN EXEMPTION OR EXCLUSION, CONTRACTOR WARRANTS AND CERTIFIES THAT TO THE BEST OF ITS KNOWLEDGE IT IS NOW IN COMPLIANCE, AND DURING THE TERM OF THIS CONTRACT WILL MAINTAIN COMPLIANCE, WITH LOS ANGELES COUNTY CODE CHAPTER 2.206.

39 TERMINATION FOR BREACH OF WARRANTY TO MAINTAIN COMPLIANCE WITH COUNTYS DEFAULTED PROPERTY TAX REDUCTION PROGRAM

FAILURE OF CONTRACTOR TO MAINTAIN COMPLIANCE WITH THE REQUIREMENTS SET FORTH IN PARAGRAPH 38 "WARRANTY OF COMPLIANCE WITH COUNTYS DEFAULTED PROPERTY TAX REDUCTION PROGRAM" SHALL CONSTITUTE DEFAULT UNDER THIS CONTRACT. WITHOUT LIMITING THE RIGHTS AND REMEDIES AVAILABLE TO COUNTY UNDER ANY OTHER PROVISION OF THIS CONTRACT, FAILURE OF CONTRACTOR TO CURE SUCH DEFAULT WITHIN 10 DAYS OF NOTICE SHALL BE GROUNDS UPON WHICH COUNTY MAY TERMINATE THIS CONTRACT AND/OR PURSUE DEBARMENT OF CONTRACTOR, PURSUANT TO COUNTY CODE CHAPTER 2.206.

STANDARD TERMS & CONDITIONS	TERM CONTRACT AWARD	
	CONTRACT NO: MA-IS-1740313-1	Page 12

The County of Los Angeles accepts your offer to furnish our requirements (and such requirements as may be ordered by cities and /or districts indicated herein) of the listed commodity, or service, as needed, subject to conditions of the stated quotation and as provided herein. All Purchase Agreements, Purchase Orders and Contracts will be deemed to be made and entered into the State of California under the constitution and laws of this state and are to be so construed.

PRICE GUARANTEE: Unless otherwise provided herein, prices are maximum for the period of this agreement. In the event of a price decline, or, should you at any time during the life of this agreement sell the same material or service under similar quantity and deliver conditions to the State of California, or legal district thereof, or to any county or Municipality within the State of California at prices below those stated herein, you will immediately extend such lower prices to the County of Los Angeles.

ATTENTION: VENDOR/DEPARTMENT - SPECIAL NOTE: County departments are not authorized to use this agreement as a purchasing source for products not specifically covered herein. Changes of items, equipment, or modifications to prices, specifications, or conditions, etc., of this agreement can be made only by the Purchasing Agent by issuance of official amendment and in accordance with properly authorized changes agreed upon prior to consummation.

Los Angeles County will not pay for items not listed below that have not been processed in accordance with the above paragraph. Vendor will incur payment problems.

County's Quality Assurance Plan. The County or its agent will evaluate Contractor's performance under this agreement on not less than annual basis. Such evaluation will include assessing Contractor's compliance with all contract terms and performance standards. Contractor deficiencies which County's determines are severe or continuing and that may place performance of the agreement in jeopardy if not corrected will be reported to the Board of Supervisors. The report will include improvement/corrective action measures taken by the County and Contractor. If improvement does not occur consistent with the corrective action measures, County may terminate this agreement or impose other penalties as specified in this agreement.

#### CONTRACTOR RESPONSIBILITY AND DEBARMENT

- 1. A responsible Contractor is a Contractor who has demonstrated the attribute of trustworthiness, as well as quality, fitness, capacity and experience to satisfactorily perform the contract. It is the County's policy to conduct business onlywith responsible contractors.
- 2. The Contractor is hereby notified that, in accordance with Chapter 2.202 of the County Code, if the County acquires information concerning the performance of the contractor on this or other contracts which indicates that the Contractor is not responsible, the County may, in addition to other remedies provided in the contract, debar the Contractor from bidding on County contracts for a specified period of time not to exceed 5 years, and terminate any or all existing contracts the Contractor may have with the County.
- 3. The County may debar a contractor if the Board of Supervisors finds, in its discretion, that the Contractor has done any of the following: (1) violated any term of a contract with the County, (2) committed any act or omission which negatively reflects on the Contractor's quality, fitness or capacity to perform a contract with the County or any other public entity, or engaged in a pattern or practice which negatively reflects on same, (3) committed an act or offense which indicates a lack of business integrity or business honesty, or (4) made or submitted a false claim against the County or any other public entity.
- 4. If there is evidence that the Contractor may be subject to debarment, the Department will notify the Contractor in writing of the evidence which is, the basis for the proposed debarment and will advise the Contractor of the scheduled date for a debarment hearing before the Contractor Hearing Board.
- 5. The Contractor Hearing Board will conduct a hearing where evidence on the proposed debarment is presented. The Contractor and/ or the Contractor's representative shall be given an opportunity to submit evidence at that hearing. After the hearing, the Contractor Hearing Board shall prepare a proposed decision, which shall contain a recommendation regarding whether the contractor should be debarred, and, if so, the appropriate length of time of the debarment. If the Contractor fails to avail itself of the opportunity to submit evidence to the Contractor Hearing Board, the Contractor may be deemed to have waived all rights of appeal.

STANDARD TERMS & CONDITIONS	TERM CONTRACT AWARD	
	CONTRACT NO: MA-IS-1740313-1	Page 13

6. A record of the hearing, the proposed decision and any other recommendation of the Contractor Hearing Board shall be presented to the Board of Supervisors. The Board of Supervisors shall have the right to modify, deny or adopt the proposed decision and recommendation of the Hearing Board.

#### PROHIBITION AGAINST USE OF CHILD LABOR

- 1. Not knowingly sell or supply to COUNTY any products, goods, supplies or other personal property produced or manufactured in violation of child labor standards set by the International Labor Organizations through its 1973 Convention concerning Minimum Age for Employment.
- 2. Upon request by COUNTY, identify the country/countries of origin of any products. goods, supplies or other personal property bidder sells or supplies to COUNTY, and

#### VENDOR shall:

- 7. These terms shall also apply to (subcontractors/subconsultants) of County Contractors.
- 3. Upon request by COUNTY, provide to COUNTY the manufacturer's certification of compliance with all international child labor conventions.

Should COUNTY discover that any products, goods, supplies or other personal property sold or supplied by VENDOR to COUNTY are produced in violation of any international child labor conventions, VENDOR shall immediately provide an alternative, compliant source of supply.

Failure by VENDOR to comply with the provisions of this clause will be grounds for immediate cancellation of this Purchase Order or termination of this Agreement and award to an alternative vendor.

# A. Jury Service Program.

This Contract is subject to the provisions of the County's ordinance entitled Contractor Employee Jury Service ("Jury Service Program") as codified in Sections 2.203.010 through 2.203.090 of the Los Angeles County Code.

Should COUNTY discover that any products, goods, supplies or other personal property sold or supplied by VENDOR to COUNTY are produced in violation of any international child labor conventions, VENDOR shall immediately provide an alternative, compliant source of supply.

- B. Written Employee Jury Service policy.
- 1. Unless Contractor has demonstrated to the County's satisfaction either that Contractor is not a "Contractor" as defined under the Jury Service Program (Section 2.203.020 of the County Code) or that Contractor qualifies for an exception to the Jury Service Program (Section 2.203.070 of the County Code), Contractor shall have and adhere to a written policy that provides that its Employees shall receive from the Contractor, on an annual basis, no less than five days of regular pay for actual jury service. This policy may provide that Employees deposit any fees received for such jury service with the Contractor or that the Contractor deduct from the Employee's regular pay the fees received for jury service.
- 2. For purposes of this Section, "Contractor" means a person, partnership, corporation or other entity which has a contract with the County or a subcontract with a County contractor and has received or will receive an aggregate sum of \$50,000 or more in any 12-month period under one or more County contracts or subcontracts. "Employee" means any California resident who is a full time employee of Contractor. "Full time" means 40 hours or more worked per week, or a lesser number of hours if the lesser number is a recognized industry standard and is approved as such by the County. If Contractor uses any subcontractor to perform services for the County under the Contract, the subcontractor shall also be subject to the provisions of this Section. The provisions of this Section shall be inserted into any such subcontract agreement and a Copy of the Jury Service Program shall be attached to the agreement.

STANDARD TERMS & CONDITIONS	TERM CONTRACT AWARD	
	CONTRACT NO: MA-IS-1740313-1	Page <b>14</b>

- 3. If Contractor is not required to comply with the Jury Service Program when the Contract commences, Contractor shall have a continuing obligation to review the applicability of its "exception status" from the Jury Service Program, and Contractor shall immediately notify County if Contractor at any time either comes within the Jury Service Program's definition of "Contractor" or if Contractor no longer qualifies for an exception to the Program. In either event, Contractor shall immediately implement a written policy consistent with the Jury Service Program. The County may also require, at any time during the Contract and at its sale discretion, that Contractor demonstrate to the county's satisfaction that Contractor either continues to remain outside of the Jury service Program's definition of "Contractor" and/or that Contractor continues to qualify for an exception to the Program.
- 4. Contractor's violation of this Section of the contract may constitute a material breach of the Contract. In the event of such material. breach, County may, in its sole discretion, terminate the Contract and/or bar Contractor from the award of future County contracts for a period of time consistent with the seriousness of the breach.

## PRICE SPECIFIC CONTRACTS AND PURCHASE ORDERS

Vendors are entitled to receive payment for goods received by, or services provided to the county specific to the Contract or Purchase Order price amount. Under no circumstances will those Suppliers, Contractors or Vendors who supply goods or otherwise contract services with the County of Los Angeles be entitled to or paid for expenditures beyond the Contract or Purchase Order amounts. Vendors are prohibited from accepting prepayment for goods or services without the express written approval of the County Purchasing Agent.

#### ASSIGNMENT BY CONTRACTOR

- A. Contractor shall not assign its rights or delegate its duties under the Agreement, or both whether in whole or in part, without the prior written consent of County, in its discretion, and any attempted assignment or delegation without such consent shall be null and void. For purposes of this paragraph, County consent shall require a written amendment to the Agreement, which is formally approved and executed by the parties. Any payments by county to any approved delegate or assignee on any claim under the Agreement shall be deductible, at County's sole discretion, against the claims which Contractor, may have against county.
- B. Shareholders, partners, members, or other equity holders of Contractor may transfer, sell exchange, assign, or divest themselves of any interest they may have therein. However, in the event any such sale, transfer, exchange. assignment, or divestment is effected in such a way as to give majority control of Contractor to any person(s), corporation, partnership, or legal entity other than the majority controlling interest therein at the time of execution of the Agreement, such disposition is an assignment requiring the prior written consent of County in accordance with applicable provisions of this Agreement.
- C. Any assumption, assignment, delegation, or takeover of any of the Contractor's duties, responsibilities, obligations, or performance of same by any entity other than the Contractor, whether through assignment, subcontract, delegation, merger, buyout, or any other mechanism, with or without consideration for any reason whatsoever without county's express prior written approval, shall be a material breach of the Agreement which may result in the termination of the Agreement. In the event of such termination, County shall be entitled to pursue the same remedies against Contractor as it could pursue in the event of default by Contractor.

# **EXHIBIT A**

# MA-IS-1740313 CONTRACT AGREEMENT PRICING 2017-2020

# **MOTOROLA COMMUNICATIONS EQUIPMENT & SERVICES**

Motorola products & services discount percentages is listed below

Pricing for products & services listed below is located in Motorola Product Catalog (ECAT)

Pricing shall be in accordance with Motorola Product Catalog (ECAT) and any subsequent revisions and updates

New Products released between contract renewals will be offered to the County with prevailing discounts. Motorola will revise Exhibit A to included the new products

MOTOROLA PRODUCTS	2017- 2020 DISCOUNT
APX Personnel Accountability	
APX Personnel Accountability Information	
ASTRO 25 Infrastructure and Systems	
Master Site	14.00%
Master Site ASTRO 7.5 Upgrade Add-On	14.00%
Master Site ASTRO 7.6 Upgrade Add-On	14.00%
Master Site ASTRO 7.7 Upgrade Add-On	14.00%
Master Site ASTRO 7.8 Upgrade Add-On	14.00%
Master Site ASTRO 7.9 Upgrade Add-On	14.00%
Master Site ASTRO 7.11	14.00%
Master Site ASTRO 7.11 Upgrade Add-On	14.00%
Master Site ASTRO 7.13	14.00%
Master Site ASTRO 7.13 Upgrade Add-On	14.00%
Master Site ASTRO 7.14 New	14.00%
Master Site ASTRO 7.14 Upg/Add	14.00%
Master Site ASTRO 7.15 New Add-On	14.00%
Master Site ASTRO 7.15 Upgrade	14.00%
ASTRO 25 Conventional K1/K2	14.00%
ASTRO 25 Conventional K1/K2 7.13 Core	14.00%
ASTRO 25 Conventional K1/K2 7.13 Upgrade Add-On	14.00%

ASTRO 25 Conventional K1/K2 A7.14 Core	14.00%
ASTRO 25 Conventional K1/K2 A7.14 Upgrade Add-On	14.00%
ASTRO 25 Conventional 7.15 K-Core	14.00%
ASTRO 25 Conventional A7.15 K- Core Upgrade Add-On	14.00%
ASTRO 25 Trunking L1/L2 Core	14.00%
ASTRO 25 Trunking L1/L2 7.13 Core	14.00%
ASTRO 25 Trunking L1/L2 7.13 Upgrade Add-On	14.00%
ASTRO 25 Trunking L1/L2 7.14 Core	14.00%
ASTRO 25 Trunking L1/L2 7.14 Upgrade Add-On	14.00%
ASTRO 25 Trunking 7.15 L-Core	14.00%
ASTRO 25 Trunking 7.15 L-Core Upgrade Add-On	14.00%
Packet Data Gateway	14.00%
Packet Data Gateway (Rackmount-server based)	14.00%
Packet Data Gateway (HPD)	14.00%
High Performance Data Packet Data Gateway	14.00%
Enhanced Telephone Interconnect	14.00%
Network Fault Management	14.00%
GenWatch3 ATIA Based Solutions	14.00%
Remote Site	
Site Controllers	
MTC 9600	14.00%
PSC 9600	14.00%
GCP 8000	18.00%
GCP 8000 Software Upgrades	20.00%
Comparators	
GCM 8000	15.00%
DIGITAC	15.00%
Base Stations / Repeaters	
GTR 8000 Expandable Site Subsystem	20.00%
GTR 8000 Base Radio	20.00%
GTR 8000 Site Subsystem	20.00%
GTR 8000 Expandable Site Subsystem Chan Addition	20.00%
GTR 8000 Software Upgrades	20.00%
G-SERIES Hardware Upgrades	20.00%
QUANTAR	25.00%
QUANTAR High Power Boost Amplifier	25.00%
QUANTAR 6809 Trunking	25.00%
QUANTAR Intellirepeater Trunking	25.00%
QUANTAR Conventional Operations	25.00%
QUANTAR Cabinet and Rack Options	25.00%

QUANTAR General Options	25.00%
QUANTAR Kits and Accessories	25.00%
Receivers	
GPW 8000	25.00%
ASTRO-TAC Receiver	25.00%
SmartX	
Networking and Transport	
Network Security ASTRO 7x Systems	15.00%
Switching and Routing Center	15.00%
Network Products LAN Switches / HUBS Models	15.00%
Network Products Routers / Gateways	15.00%
Network Products Terminal Servers	15.00%
Secure Solutions	
ASTRO Digital Interface Unit (DIU)	14.00%
ASTRO DIU FLASHport Upgrade	14.00%
ASTRO DIU CM FLASHport UCM Upgrade	14.00%
ASTRO DIU Encryption Refurbished	14.00%
ASTRO DIU 3000 Refurbished	14.00%
Key Management Facility (KMF)	
KMF (Integrated Trunking & Conventional)	14.00%
KMF Crypto Card FLASHport Upgrades	14.00%
KMF Small Fleet	14.00%
ASTRO 25 PDEG Encryption Unit	14.00%
CAI Data Encryption Module (CDEM)	14.00%
CRYTPR 2 Broadband IP Encryption Unit	14.00%
AME2000	14.00%
MGEG Crypto Card	14.00%
MVPN for APX	14.00%
Interoperability Solutions	
ISSI.1 Network Gateway	5.00%
MOTOBRIDGE IP Interoperable Solution	15.00%
Data Applications	
Location Solutions	
ASTRO 25 Outdoor Location Solution Overview	5.00%
ASTRO 25 GPS Units	5.00%
ASTRO 25 Location APIs	5.00%
Tx Messenger	15.00%
Data Devices	
HPD 1000 Modem	5.00%
HPD 1000 Modem Upgrade	5.00%

Site Equipment	
RF Distribution Best Practices	0.00%
Battery Reverting Charger	10.00%
DC Power Systems	10.00%
Surge Protection Devices (SPDs)	10.00%
UPS	10.00%
Zetron Model 30 Worldpatch	10.00%
Antennas	
Low Band PIM VHF	10.00%
Low Band PIM UHF	10.00%
800 MHz Low PIM	10.00%
Low Band	10.00%
VHF	10.00%
UHF	10.00%
700 MHz	10.00%
800 MHz	10.00%
900 MHz	10.00%
Circulators and Isolators	
UHF	10.00%
Duplexers	
VHF	10.00%
UHF	10.00%
800 MHz	10.00%
900 MHz	10.00%
Filters	
800 MHz	10.00%
Receiver Multicouplers	
VHF	10.00%
UHF	10.00%
800 MHz	10.00%
Transmitters and Combiners	
VHF	10.00%
UHF	10.00%
700 MHz	10.00%
800 MHz	10.00%
Transmission Lines	
Super Flex/Low Density Foam	
1/2" Super Flex	10.00%
1/4" Super Flex	10.00%
3/8" LDF Foam Kits	10.00%

1/2" LDF Foam Kits	10.00%
5/8" LDF Foam Kits	10.00%
7/8" AVA	10.00%
1-1/4 AVA	10.00%
1-5/8" Copper AVA Cable	10.00%
Aluminum Coaxial Cable	
7/8" FXL Aluminum Cable	10.00%
1-5/8" FXL Aluminum Cable	10.00%
7/8" Aluminum	10.00%
1-5/8" Aluminum	10.00%
VXL Flexible Cables	
7/8" Extra Flexible Coaxial Cable	10.00%
1-5/8" Extra Flexible Coaxial Cable	10.00%
1-1/4" Extra Flexible Coaxial Cable	10.00%
AirCell Cables	
1/2" Transline Cable	10.00%
7/8" Transline Cable	10.00%
1-1/4" Transline Cable	10.00%
1-5/8" Transline Cable	10.00%
1/2" Radiating Cable	10.00%
7/8" Radiating Cable	10.00%
1-1/4" Radiating Cable	10.00%
1-5/8" Radiating Cable	10.00%
Conventional Simulcast Controller	20.00%
Rapid Deployment Infrastructure	15.00%
Advanced Messaging Solution	
A1, A2, A3 Configurations	5.00%
Battery Monitoring	10.00%
Comparators	
GCM 8000 Comparator	20.00%
ASTRO-TAC 3000 Comparator	20.00%
ASTRO-TAC 9600 Comparator	25.00%
DIGITAC Comparator	15.00%
MLC 8000 Comparator	20.00%
Data Applications & Video Solutions	
MVX1000 In-Car Digital Video System	
MVX1000 In-Car Digital Video System	0.00%
MVX1000 Digital Multimedia Mgmt System (DMMS)	0.00%
VIEVU LE3 On Body Camera	5.00%
Digital Patroller 2 (DP-2)	

DP-2 In-Car Products	0.00%
DP-2 Video Management System (Server)	0.00%
Automatic License Plate Recognition	5.00%
ALT1000 ALPR SURVEILLANCE TRAILER	5.00%
Fixed Automatic License Plate Recognition	5.00%
Intelligent Data Portal	5.00%
Optimized Video Security	
Optimized Video Security Portfolio	0.00%
Mesh Camera Solutions	0.00%
Public Safety Applications	0.00%
RadioIP	0.00%
RIC	0.00%
Real Time Video Intelligence (RTVI)	0.00%
Real Time Crime Center (RTCC)	0.00%
Tx Messenger	0.00%
Data Devices	
Rugged Mobile Computing Devices (ML and MW)	
MW810 Mobile Workstation R2.0 (F5218)	0.00%
MW810 Mobile Workstation (F5208)	0.00%
ML910 Rugged Notebook Computer (Core Duo 1.66 GHz)	0.00%
Vehicular Radio Modem (VRM)	
Vehicular Radio Modem 850	0.00%
Dispatch Solutions	
Dispatch Computer Hardware	15.00%
Logging Solutions	
Dual Instant Recall Recorder	5.00%
MCC 7500 IP Logging Recorder Products	5.00%
NICE Inform	5.00%
HDL Plus	5.00%
NICE NRX	5.00%
Verint Recording Solutions	15.00%
MC Series Desktop Controllers	15.00%
MCC 5500 Dispatch Console	10.00%
MCD 5000 Deskset System	20.00%
MIP 5000 IP Dispatch Console	20.00%
MKM 7000 Console Alias Manager	15.00%
Monitoring and Control Network	10.00%
Motorola MCC 7100 Dispatch Position	15.00%
Motorola MCC 7500 Products	
MCC Series Accessories	15.00%

MCC 7500 Dispatch Consoles	15.00%
·	15.00%
MCC 7500 Archiving Interface Servers	
MCC 7500 IP Logging Recorder Products  MCC 7500 Conventional Channel Items	10.00%
	15.00%
MCC 7500 Aux I/O Items	10.00%
Servers, Workstations, OS and Ancillary Items	
Digital Conventional Systems	45.000/
IP Based Digital Conventional Systems	15.00%
Encoders	
Information Only	
Enterprise Applications	
Information Only	
Fire Station Alerting	
FSA4000	15.00%
MACH Alert	15.00%
Fireground Solutions	
Information Only	
800MHz Simplex Operation - Frequency Translator	10.00%
Fixed Data Products	
Fixed Data General Information	
IRM 1500	5.00%
ACE 1000 RTU	5.00%
ACE 3600 RTU	5.00%
ACE Product Licenses	5.00%
MOSCAD RTU	15.00%
MOSCAD-L RTU	0.00%
MOSCAD-M RTU	0.00%
MOSCAD Toolbox	18.00%
IP Gateways & M-OPC	18.00%
Network Fault Management	18.00%
MDS Data Radios	15.00%
Fixed Network Equipment	
Motorola Wireless Communication Sfwr II (MWCS II)	15.00%
MOTOBRIDGE IP Interoperable Solution	15.00%
MOTOMESH Quattro	0.00%
MOTOMESH Extension	0.00%
MOTOMESH Duo	0.00%
MOTOMESH Solo	0.00%
Private Data Systems Software Subscriptions	0.00%
Wireless Network Gateway - Rackmount Server-Based	15.00%

High Performance Data Packet Data Gateway	15.00%
WDE1000 2.4/4.9 802.11 PCMCIA Card	0.00%
Fixed Stations	
CDR700/CDR500 Repeaters	
QUANTAR	
ASTRO-TAC Receiver25	25.00%
QUANTAR	25.00%
6809 Trunking	25.00%
Conventional Operations	25.00%
Cabinets and Racks Options	25.00%
General Options	25.00%
INTELLIREPEATER Trunking	25.00%
Kits and Accessories Options	25.00%
MTR2000 MOTOTRBO UPGRADE	25.00%
MTR3000	25.00%
GTR 8000 Expandable Site Subsystem	20.00%
GTR 8000 Base Radio	20.00%
GTR 8000 Site Subsystem	20.00%
GTR 8000 AND GCP 8000 SOFTWARE UPGRADE	20.00%
GTR 8000 EXPANDABLE SITE SUBSYSTEM CHAN ADDITION	20.00%
G-series Hardware Upgrades	
Fixed Station Antenna Systems	
Single Side Band	
Single Side Band Antennas	10.00%
Transmission Lines	
Super Flex/Low Density Foam	
Transmission Line Info	10.00%
1/4" Super Flex	10.00%
1/2" Super Flex	10.00%
3/8" LDF Foam Kits	10.00%
1/2" LDF Foam Kits	10.00%
5/8" LDF Foam Kits	10.00%
7/8" AVA	10.00%
1-1/4 AVA	10.00%
1-5/8 AVA	10.00%
ALUMINUM COAXIAL CABLE	
7/8" FXL Aluminum Cable	10.00%
1-5/8" FXL Aluminum Cable	10.00%
7/8 ALUMINUM	10.00%
1 5/8 ALUMINUM	10.00%

VXL FLEXIBLE CABLES	10.00%
7/8" Extra Flexible Coaxial Cable	10.00%
1-5/8" Extra Flexible Coaxial Cable	10.00%
1-1/4" Extra Flexible Coaxial Cable	10.00%
AirCell Cables	
1/2" Transline Cable	10.00%
7/8" Transline Cable	10.00%
1-1/4" Transline Cable	10.00%
1-5/8" Transline Cable	10.00%
1/2" Radiating Cable	10.00%
7/8" Radiating Cable	10.00%
1-1/4" Radiating Cable	10.00%
1-5/8" Radiating Cable	10.00%
Fixed Wireless (Broadband)	
RF Design Software	
EnterprisePlanner	0.00%
SiteScanner	0.00%
LANPlanner	0.00%
MeshPlanner	0.00%
Private Broadband Networks	0.00%
One Point Wireless	0.00%
PTP (Point to Point)	0.00%
RAD Data Products	0.00%
PMP (Point to Multipoint)	0.00%
Wireless LAN	15.00%
Location Solutions	
TRX Indoor Location	15.00%
ASTRO 25 Outdoor Location Solution Overview	15.00%
ASTRO 25 GPS Units	15.00%
ASTRO 25 Location APIs	15.00%
Military	
APX7000L LTE	25.00%
SRX 2200 UHFR1	0.00%
SRX 2200 VHF	0.00%
SRX 2200 700/800	0.00%
Mobile Stations	
Professional Commercial Radio (PCR) Information (Pricing in MOL)	
MOTOTRBO™ Mobiles	
XPR™ 2500	10.00%
XPR™ 4350	10.00%

XPR™ 4550	10.00%
XPR™ 4580 SmartNet/Privacy Plus	10.00%
XPR™ 4380/4580 Digital	10.00%
XPR™ 5350/5380	10.00%
XPR™ 5550/5580	10.00%
XPR™ 8380/8400	10.00%
MOTOTRBO Mobile Accessories	10.00%
ASTRO Digital APX 8500 Mobile Radios	
APX8500 Mobile Radio	27.00%
APX8500 Consolette	00.00%
ASTRO Digital APX 7500 Mobile Radios	
APX7500 Mobile Radio	27.00%
APX 7500 Consolette	27.00%
ASTRO Digital APX 6500 Mobile Radios	
APX 6500 Mobile Radio	27.00%
APX 6500Li	
APX 6500Li	27.00%
APX 4500	
APX 4500	27.00%
APX Retrofit Kits	
APX1500	
APX1500	27.00%
DIGITAL VEHICULAR REPEATER	
DIGITAL VEHICULAR REPEATER UHF	15.00%
DIGITAL VEHICULAR REPEATER 800	15.00%
DIGITAL VEHICULAR REPEATER 700	15.00%
DIGITAL VEHICULAR REPEATER VHF	15.00%
VRX1000 - VEHICLE RADIO EXTENDER	15.00%
PCRM	
PM1500	
VHF Models	10.00%
UHF Models	10.00%
<b>CPS Programming Cables Information</b>	
Interoperability Solutions	
ISSI.1 Network Gateway	5.00%
ISSI 8000 / CSSI 8000 Network Gateway	5.00%
Motobridge	15.00%
WAVE 5000	5.00%

Mobile Accessories	
Mini Mag Antennas	20.00%
Parts Antennas	20.00%
Network Security (IA)	20.00%
Network Security-IA (7.14 and prior)	15.00%
Network Security IA (7.14 and prior)	15.00%
Networking Products	13.0070
Switching and Routing Center (7.13 and beyond)	15.00%
Modems and Modem Cards	15.00%
Network Products Routers/Gateways	15.00%
Network Products Channel Banks	15.00%
Network Products Digital Cross Connect Switches	15.00%
Network Products LAN Switches / HUBS Models	15.00%
Network Products Terminal Servers	0.00%
Network Products Time and Frequency	0.00%
Network Products WAN Switches	15.00%
PCR Paging	13.0070
Professional Commercial Radio (PCR) Information (Pricing in MOL)	
Minitor VI	10.00%
PassPort and LTR Infrastucture	10.0070
TRIDENT Information	
Programming over P25 (POP25)	
POP25 information	
Public Safety LTE	
User Equipment (UE)	
USB Modem	15.00%
VSM - Vehicular Subscriber Modem	15.00%
LEX-L10G	5.00%
LTE SIM Card	15.00%
LTE VML750	15.00%
LEX-F10	15.00%
LEX-L11	15.00%
Networking & Transport	
EPC DNS/DHCP Appliance/NTP Server	5.00%
eNodeB L2 Switch (AC/DC Power)	5.00%
PTT L2/L3 Switch (AC Power)	5.00%
L2/L3 Aggregation Switch/Router (copper)	5.00%
Core MLX-4E	5.00%
L2/L3 Aggregation Switch/Router (fiber)	5.00%
L2/L3 Remote EPG Switch (fiber)	5.00%

L2/L3 Remote EPG Switch (copper)	5.00%
Core CES2048X	5.00%
Security	
Firewall Manager	5.00%
Core / EPC Firewall	5.00%
Agency and Regional Applications Firewall	5.00%
MSI Mobile VPN	14.00%
Mobile Virtual Private Network - MVPN	5.00%
Radio Access Network	
Site Ancillary	5.00%
Antenna System	5.00%
eNodeB Band Class 14	5.00%
eNodeB Band Class 20	5.00%
RF Site Battery Backup System	5.00%
eNodeB Band Class 28	5.00%
Enhanced Packet Core	
Converged Packet Gateway – CPG	5.00%
Subscriber & Policy Manager – SPM	5.00%
Mobility Management Equipment - MME	5.00%
Home Subscriber Service (HSS)	5.00%
Evolved Packet Gateway (EPG)	5.00%
Diameter Routing Agent – DRA	5.00%
Policy and Charging Rules Function - PCRF	5.00%
Operations & Maintenance	5.00%
Device Management Solutions	5.00%
Operations Support Platform	5.00%
Operations Support System for Radio & Core-OSSRC	5.00%
Application	
Real Time Video Intelligence – RTVI	0.00%
Priority Management – PM	0.00%
Emergency Button / Quick Action Button	0.00%
Location Services	0.00%
Presence Services	0.00%
Radio Services / Radio Remote Control	0.00%
Public Safety PTT	
Public Safety Push To Talk (PTT)	0.00%
Public Safety Push To Talk - PTT Server	0.00%
Public Safety LTE PTT Gateway	0.00%

Portable Radiophones	
Professional Commercial Radio (PCR) Information (Pricing in MO	DL)
MOTOTRBO™ Portables	
XPR™ 3300	10.00%
XPR™ 3500	10.00%
XPR™ 6350	10.00%
XPR™ 6550	10.00%
XPR™ 6380/6580 SmartNet/Privacy Plus	10.00%
XPR™ 6380/6580 Digital	10.00%
XPR™ 7350/7380	10.00%
XPR™ 7550/7580	10.00%
SL 7550/7580/7590	10.00%
MOTOTRBO Portable Accessories	10.00%
APX 8000	
APX 8000	27.00%
APX 8000 Accessories	20.00%
APX 8000XE	
APX 8000XE	27.00%
APX 8000XE Accessories	20.00%
APX 7000	
APX 7000	27.00%
APX 7000 Accessories	20.00%
APX 7000XE	
APX 7000XE	27.00%
APX 7000XE Accessories	20.00%
APX 6000	
APX 6000 700/800 MHz	27.00%
APX 6000 VHF	27.00%
APX 6000 UHF	27.00%
APX 6000 Accessories	20.00%
APX 6000XE	
APX 6000XE 700/800 MHz	27.00%
APX 6000XE VHF	27.00%
APX 6000XE UHF	27.00%
APX 6000XE Accessories	20.00%
APX 6000Li	
APX6000Li 700/800	27.00%

APX6000Li UHF	27.00%
APX6000Li VHF	27.00%
APX6000Li Accessories	20.00%
APX 4000	
APX 4000 700/800	27.00%
APX 4000 VHF	27.00%
APX 4000 UHF	27.00%
APX 4000 900 MHz	27.00%
APX 4000 Accessories	20.00%
APX 3000	
APX 3000 700/800	27.00%
APX 3000 VHF	27.00%
APX 3000 UHF R1	27.00%
APX 3000 UHF R2	27.00%
APX 3000 Accessories	20.00%
APX1000	
APX1000 700/800MHz	27.00%
APX1000 UHF	27.00%
APX1000VHF	27.00%
APX1000 900 MHz	27.00%
TRX Indoor Location	
TRX Indoor Location	0.00%
XTS 5000 ACCESSORIES ONLY	
XTS 5000 700/800 ACCESSORIES ONLY	15.00%
XTS 5000 VHF ACCESSORIES ONLY	15.00%
XTS 5000 UHF ACCESSORIES ONLY	15.00%
ASTRO Digital XTS 2500 ACCESSORIES ONLY	
XTS 2500 700/800 MHz ACCESSORIES ONLY	15.00%
XTS 2500 900 MHz ACCESSORIES ONLY	15.00%
XTS 2500 VHF ACCESSORIES ONLY	15.00%
XTS 2500 UHF ACCESSORIES ONLY	15.00%
ASTRO Digital XTS 1500 ACCESSORIES ONLY	
XTS1500 900 MHz ACCESSORIES ONLY	15.00%
XTS 1500 700/800 MHz ACCESSORIES ONLY	15.00%
XTS 1500 VHF ACCESORIES ONLY	15.00%
XTS 1500 UHF ACCESSORIES ONLY	15.00%
MT 1500 ACCESSORIES ONLY	
MT 1500 800 MHz ACCESSORIES ONLY	15.00%
MT 1500 VHF ACCESSORIES ONLY	15.00%
MT 1500 UHF ACCESSORIES ONLY	15.00%

XTS4000 VHF ACCESSORIES ONLY	XTS 4000 ACCESSORIES ONLY	
XTS4000 UHF R1 ACCESSORIES ONLY		15.00%
MTVA & XTVA Accessories  Mobile Vehicular Adapter (MTVA)  XTS Vehicular Adapter (XTVA)  APX Transportable Base Station  PR1500  PR1500  PR1500 UHF  Radio Applications  Pop25 for Trunking and Conventional Information  Presence Notifier Application Information  Advanced System Key  Radioware Solutions  TX Application Software  Receivers  GPW 8000 Receiver  ASTRO TAC Receivers  Secure Solutions  Key Variable Loader (KVL)  KVL 4000  KVL 4000  FLASHport Upgrade  KVL 4000  KVL 4000  FLASHport  FLASHport Upgrade  Services Solutions  Service Solutions Information  SmartX  APX Programming Software  APX Radio Management  20.00%  Software Upgrades/FLASHport  Lifecycle Products  Software Maintenance Agreement (SMA)  0.00%  System Upgrade Agreement (SMA)  0.00%  Infrastructure Software Upgrades/FLASHport  ASTRO-TAC FLASHport & Upgrades  20.00%		
XTS Vehicular Adapter (XTVA)		
XTS Vehicular Adapter (XTVA)	Mobile Vehicular Adapter (MTVA)	20.00%
APX Transportable Base Station 22.00% PR1500 PR1500 VHF 10.00% Radio Applications Pop25 for Trunking and Conventional Information Presence Notifier Application Information Advanced System Key 20.00% Radioware Solutions TX Application Software 0.00% Receivers GPW 8000 Receiver 20.00% ASTRO TAC Receivers 0.00% MTR 3000 Analog Receivers 25.00% Secure Solutions Key Variable Loader (KVL) KVL 3000 Plus FLASHport Upgrade 14.00% KVL 4000 KVL 4000 FLASHport 114.00% VPN 14.00% Services Solutions Service Solutions Information SmartX SmartX SmartX APX Programming Software APX Radio Management 500% Software Upgrades/FLASHport Lifecycle Products Software Maintenance Agreement (SMA) 0.00% System Upgrade Agreement (SUA) 0.00% Infrastructure Software Upgrades/FLASHport ASTRO-TAC FLASHport & Upgrades 20.00%	· · · · · · · · · · · · · · · · · · ·	
PR1500         10.00%           PR1500 UHF         10.00%           Radio Applications         10.00%           Po25 for Trunking and Conventional Information         20.00%           Advanced System Key         20.00%           Radioware Solutions         30.00%           TX Application Software         0.00%           Receivers         20.00%           GPW 8000 Receiver         20.00%           ASTRO TAC Receivers         0.00%           MTR 3000 Analog Receivers         25.00%           Secure Solutions         8           Key Variable Loader (KVL)         14.00%           KVL 4000 Plus FLASHport Upgrade         14.00%           KVL 4000 FLASHport         14.00%           VPN         14.00%           VPN         14.00%           Services Solutions         Service Solutions           Service Solutions Information         SmartX           SmartX         14.00%           APX Programming Software         20.00%           APX Radio Management         20.00%           Software Upgrades/FLASHport         20.00%           Lifecycle Products         Software Maintenance Agreement (SMA)         0.00%           System Upgrade Agreement (SUA)         0.00%		
PR1500 VHF         10.00%           PR1500 UHF         10.00%           Radio Applications         10.00%           Pop25 for Trunking and Conventional Information         20.00%           Advanced System Key         20.00%           Radioware Solutions         30.00%           TX Application Software         0.00%           Receivers         20.00%           ASTRO TAC Receivers         0.00%           MTR 3000 Analog Receivers         25.00%           Secure Solutions         8           Key Variable Loader (KVL)         400%           KVL 4000 Plus FLASHport Upgrade         14.00%           KVL 4000 FLASHport         14.00%           VPN         14.00%           PSLTE VPN         14.00%           Services Solutions         5ervice Solutions Information           SmartX         14.00%           APX Programming Software         20.00%           APX Radio Management         20.00%           Software Upgrades/FLASHport         Lifecycle Products           Software Maintenance Agreement (SMA)         0.00%           System Upgrade Agreement (SMA)         0.00%           Infrastructure Software Upgrades/FLASHport         20.00%		
PR1500 UHF Radio Applications Pop25 for Trunking and Conventional Information Presence Notifier Application Information Advanced System Key Radioware Solutions TX Application Software Receivers GPW 8000 Receiver 40.00% ASTRO TAC Receivers 5000 ASTRO TAC Receivers 8000 Analog Receiver 8000 Plus FLASHport Upgrade KVL 4000 Plus FLASHport Upgrade KVL 4000 FLASHport VPN PSLTE VPN Services Solutions Service Solutions Information SmartX APX Programming Software APX Radio Management 20.00% Software Upgrades/FLASHport Lifecycle Products Software Maintenance Agreement (SMA) 0.00% System Upgrade Agreement (SUA) Infrastructure Software Upgrades ASTRO-TAC FLASHport & Upgrades 20.00%		10.00%
Pop25 for Trunking and Conventional Information  Presence Notifier Application Information  Advanced System Key 20.00%  Radioware Solutions  TX Application Software 0.00%  Receivers  GPW 8000 Receiver 20.00%  ASTRO TAC Receivers 0.00%  MTR 3000 Analog Receivers 25.00%  Secure Solutions  Key Variable Loader (KVL)  KVL 3000 Plus FLASHport Upgrade 14.00%  KVL 4000 14.00%  KVL 4000 14.00%  VPN  PSLTE VPN 14.00%  Services Solutions  Services Solutions  Service Solutions Information  SmartX  APX Programming Software  APX Radio Management 20.00%  Software Upgrades/FLASHport  Lifecycle Products  Software Maintenance Agreement (SMA) 0.00%  System Upgrade Agreement (SUA) 0.00%  Infrastructure Software Upgrades 20.00%		
Pop25 for Trunking and Conventional Information  Presence Notifier Application Information  Advanced System Key 20.00%  Radioware Solutions  TX Application Software 0.00%  Receivers  GPW 8000 Receiver 20.00%  ASTRO TAC Receivers 0.00%  MTR 3000 Analog Receivers 25.00%  Secure Solutions  Key Variable Loader (KVL)  KVL 3000 Plus FLASHport Upgrade 14.00%  KVL 4000 14.00%  KVL 4000 14.00%  VPN  PSLTE VPN 14.00%  Services Solutions  Services Solutions  Service Solutions Information  SmartX  APX Programming Software  APX Radio Management 20.00%  Software Upgrades/FLASHport  Lifecycle Products  Software Maintenance Agreement (SMA) 0.00%  System Upgrade Agreement (SUA) 0.00%  Infrastructure Software Upgrades 20.00%	Radio Applications	
Presence Notifier Application Information Advanced System Key 20.00% Radioware Solutions  TX Application Software 0.00% Receivers  GPW 8000 Receiver 20.00% ASTRO TAC Receivers 0.00% MTR 3000 Analog Receivers 25.00% Secure Solutions Key Variable Loader (KVL) KVL 3000 Plus FLASHport Upgrade 14.00% KVL 4000 14.00% KVL 4000 FLASHport 14.00% VPN PSLTE VPN 14.00% Services Solutions Services Solutions Service Solutions Information SmartX SmartX 14.00% APX Programming Software  APX Radio Management 20.00% Software Upgrades/FLASHport Lifecycle Products Software Maintenance Agreement (SMA) 0.00% System Upgrade Agreement (SUA) 0.00% Infrastructure Software Upgrades/FLASHport ASTRO-TAC FLASHport & Upgrades		
Advanced System Key Radioware Solutions  TX Application Software  Receivers  GPW 8000 Receiver  ASTRO TAC Receivers  MTR 3000 Analog Receivers  Secure Solutions  Key Variable Loader (KVL)  KVL 3000 Plus FLASHport Upgrade  KVL 4000  KVL 4000 FLASHport  VPN  PSLTE VPN  Services Solutions  Service Solutions  Service Solutions  Service Solutions  Service Solutions  SmartX  APX Programming Software  APX Radio Management  Software Upgrades/FLASHport  Lifecycle Products  Software Upgrade Agreement (SMA)  System Upgrade Agreement (SUA)  Infrastructure Software Upgrades  ASTRO-TAC FLASHport & Upgrades  20.00%  ASTRO-TAC FLASHport & Upgrades  20.00%		
TX Application Software  Receivers  GPW 8000 Receiver  ASTRO TAC Receivers  0.00%  MTR 3000 Analog Receivers  25.00%  Secure Solutions  Key Variable Loader (KVL)  KVL 3000 Plus FLASHport Upgrade  14.00%  KVL 4000  14.00%  KVL 4000 FLASHport  14.00%  VPN  PSLTE VPN  Services Solutions  Service Solutions  Service Solutions Information  SmartX  SmartX  APX Programming Software  APX Radio Management  20.00%  Software Upgrades/FLASHport  Lifecycle Products  Software Maintenance Agreement (SMA)  System Upgrade Agreement (SUA)  Infrastructure Software Upgrades/FLASHport  ASTRO-TAC FLASHport & Upgrades  20.00%		20.00%
Receivers         20.00%           ASTRO TAC Receivers         0.00%           MTR 3000 Analog Receivers         25.00%           Secure Solutions         ***           Key Variable Loader (KVL)         ***           KVL 3000 Plus FLASHport Upgrade         14.00%           KVL 4000         14.00%           KVL 4000 FLASHport         14.00%           VPN         ***           PSLTE VPN         14.00%           Services Solutions         ***           Service Solutions Information         ***           SmartX         14.00%           APX Programming Software         **           APX Radio Management         20.00%           Software Upgrades/FLASHport         **           Lifecycle Products         **           Software Maintenance Agreement (SMA)         0.00%           System Upgrade Agreement (SUA)         0.00%           Infrastructure Software Upgrades/FLASHport         **           ASTRO-TAC FLASHport & Upgrades         20.00%	, ,	
Receivers         20.00%           ASTRO TAC Receivers         0.00%           MTR 3000 Analog Receivers         25.00%           Secure Solutions         ***           Key Variable Loader (KVL)         ***           KVL 3000 Plus FLASHport Upgrade         14.00%           KVL 4000         14.00%           KVL 4000 FLASHport         14.00%           VPN         ***           PSLTE VPN         14.00%           Services Solutions         ***           Service Solutions Information         ***           SmartX         14.00%           APX Programming Software         **           APX Radio Management         20.00%           Software Upgrades/FLASHport         **           Lifecycle Products         **           Software Maintenance Agreement (SMA)         0.00%           System Upgrade Agreement (SUA)         0.00%           Infrastructure Software Upgrades/FLASHport         **           ASTRO-TAC FLASHport & Upgrades         20.00%		0.00%
GPW 8000 Receiver         20.00%           ASTRO TAC Receivers         0.00%           MTR 3000 Analog Receivers         25.00%           Secure Solutions         Key Variable Loader (KVL)           KVL 3000 Plus FLASHport Upgrade         14.00%           KVL 4000         14.00%           KVL 4000 FLASHport         14.00%           VPN         14.00%           Services Solutions         Services Solutions Information           SmartX         14.00%           APX Programming Software         20.00%           APX Radio Management         20.00%           Software Upgrades/FLASHport         Lifecycle Products           Software Maintenance Agreement (SMA)         0.00%           System Upgrade Agreement (SUA)         0.00%           Infrastructure Software Upgrades/FLASHport         ASTRO-TAC FLASHport & Upgrades         20.00%		
ASTRO TAC Receivers 0.00%  MTR 3000 Analog Receivers 25.00%  Secure Solutions  Key Variable Loader (KVL)  KVL 3000 Plus FLASHport Upgrade 14.00%  KVL 4000 14.00%  KVL 4000 FLASHport 14.00%  VPN  PSLTE VPN 14.00%  Services Solutions  Service Solutions Information  SmartX  SmartX  APX Programming Software  APX Radio Management 20.00%  Software Upgrades/FLASHport  Lifecycle Products  Software Maintenance Agreement (SMA) 0.00%  System Upgrade Agreement (SUA) 0.00%  Infrastructure Software Upgrades  ASTRO-TAC FLASHport & Upgrades		20.00%
Secure Solutions  Key Variable Loader (KVL)  KVL 3000 Plus FLASHport Upgrade 14.00%  KVL 4000 14.00%  KVL 4000 FLASHport 14.00%  VPN  PSLTE VPN 14.00%  Services Solutions  Service Solutions  Service Solutions Information  SmartX  SmartX 14.00%  APX Programming Software  APX Radio Management 20.00%  Software Upgrades/FLASHport  Lifecycle Products  Software Maintenance Agreement (SMA) 0.00%  System Upgrade Agreement (SUA) 0.00%  Infrastructure Software Upgrades/FLASHport  ASTRO-TAC FLASHport & Upgrades  20.00%	ASTRO TAC Receivers	
Secure Solutions  Key Variable Loader (KVL)  KVL 3000 Plus FLASHport Upgrade 14.00%  KVL 4000 14.00%  KVL 4000 FLASHport 14.00%  VPN  PSLTE VPN 14.00%  Services Solutions  Service Solutions  Service Solutions Information  SmartX  SmartX 14.00%  APX Programming Software  APX Radio Management 20.00%  Software Upgrades/FLASHport  Lifecycle Products  Software Maintenance Agreement (SMA) 0.00%  System Upgrade Agreement (SUA) 0.00%  Infrastructure Software Upgrades/FLASHport  ASTRO-TAC FLASHport & Upgrades  20.00%	MTR 3000 Analog Receivers	25.00%
KVL 3000 Plus FLASHport Upgrade  KVL 4000  KVL 4000 FLASHport  VPN  PSLTE VPN  Services Solutions  Service Solutions Information  SmartX  SmartX  APX Programming Software  APX Radio Management  Lifecycle Products  Software Upgrades/FLASHport  Lifecycle Products  Software Maintenance Agreement (SMA)  System Upgrade Agreement (SUA)  Infrastructure Software Upgrades  ASTRO-TAC FLASHport & Upgrades  20.00%	Secure Solutions	
KVL 4000 KVL 4000 FLASHport  VPN  PSLTE VPN  Services Solutions Service Solutions Information SmartX  SmartX  APX Programming Software  APX Radio Management  Software Upgrades/FLASHport  Lifecycle Products  Software Maintenance Agreement (SMA)  System Upgrade Agreement (SUA)  Infrastructure Software Upgrades  ASTRO-TAC FLASHport & Upgrades  20.00%		
KVL 4000 FLASHport 14.00%  VPN  PSLTE VPN 14.00%  Services Solutions  Service Solutions Information  SmartX  SmartX  APX Programming Software  APX Radio Management 20.00%  Software Upgrades/FLASHport  Lifecycle Products  Software Maintenance Agreement (SMA) 0.00%  System Upgrade Agreement (SUA) 0.00%  Infrastructure Software Upgrades  ASTRO-TAC FLASHport & Upgrades  20.00%	KVL 3000 Plus FLASHport Upgrade	14.00%
VPN PSLTE VPN 14.00% Services Solutions Service Solutions Information SmartX SmartX  SmartX  APX Programming Software  APX Radio Management 20.00%  Software Upgrades/FLASHport  Lifecycle Products  Software Maintenance Agreement (SMA) 0.00%  System Upgrade Agreement (SUA) 0.00%  Infrastructure Software Upgrades/FLASHport  ASTRO-TAC FLASHport & Upgrades  20.00%	KVL 4000	14.00%
PSLTE VPN  Services Solutions  Service Solutions Information  SmartX  SmartX  APX Programming Software  APX Radio Management  Software Upgrades/FLASHport  Lifecycle Products  Software Maintenance Agreement (SMA)  System Upgrade Agreement (SUA)  Infrastructure Software Upgrades  ASTRO-TAC FLASHport & Upgrades  20.00%	KVL 4000 FLASHport	14.00%
Service Solutions Information SmartX SmartX 14.00% APX Programming Software APX Radio Management Software Upgrades/FLASHport Lifecycle Products Software Maintenance Agreement (SMA) System Upgrade Agreement (SUA) Infrastructure Software Upgrades/FLASHport ASTRO-TAC FLASHport & Upgrades 20.00%	VPN	
Service Solutions Information SmartX SmartX 14.00% APX Programming Software APX Radio Management Software Upgrades/FLASHport Lifecycle Products Software Maintenance Agreement (SMA) System Upgrade Agreement (SUA) Infrastructure Software Upgrades/FLASHport ASTRO-TAC FLASHport & Upgrades 20.00%	PSLTE VPN	14.00%
SmartX  SmartX  APX Programming Software  APX Radio Management  Software Upgrades/FLASHport  Lifecycle Products  Software Maintenance Agreement (SMA)  System Upgrade Agreement (SUA)  Infrastructure Software Upgrades/FLASHport  ASTRO-TAC FLASHport & Upgrades  20.00%	Services Solutions	
SmartX  APX Programming Software  APX Radio Management  Software Upgrades/FLASHport  Lifecycle Products  Software Maintenance Agreement (SMA)  System Upgrade Agreement (SUA)  Infrastructure Software Upgrades/FLASHport  ASTRO-TAC FLASHport & Upgrades  20.00%	Service Solutions Information	
APX Programming Software  APX Radio Management 20.00%  Software Upgrades/FLASHport  Lifecycle Products  Software Maintenance Agreement (SMA) 0.00%  System Upgrade Agreement (SUA) 0.00%  Infrastructure Software Upgrades/FLASHport  ASTRO-TAC FLASHport & Upgrades 20.00%	SmartX	
APX Radio Management 20.00%  Software Upgrades/FLASHport  Lifecycle Products  Software Maintenance Agreement (SMA) 0.00%  System Upgrade Agreement (SUA) 0.00%  Infrastructure Software Upgrades/FLASHport  ASTRO-TAC FLASHport & Upgrades 20.00%	SmartX	14.00%
Software Upgrades/FLASHport  Lifecycle Products  Software Maintenance Agreement (SMA)  System Upgrade Agreement (SUA)  Infrastructure Software Upgrades/FLASHport  ASTRO-TAC FLASHport & Upgrades  20.00%	APX Programming Software	
Lifecycle Products  Software Maintenance Agreement (SMA)  System Upgrade Agreement (SUA)  Infrastructure Software Upgrades/FLASHport  ASTRO-TAC FLASHport & Upgrades  20.00%	APX Radio Management	20.00%
Lifecycle Products  Software Maintenance Agreement (SMA)  System Upgrade Agreement (SUA)  Infrastructure Software Upgrades/FLASHport  ASTRO-TAC FLASHport & Upgrades  20.00%	Software Upgrades/FLASHport	
Software Maintenance Agreement (SMA) 0.00%  System Upgrade Agreement (SUA) 0.00%  Infrastructure Software Upgrades/FLASHport  ASTRO-TAC FLASHport & Upgrades 20.00%		
System Upgrade Agreement (SUA) 0.00%  Infrastructure Software Upgrades/FLASHport  ASTRO-TAC FLASHport & Upgrades 20.00%	· · · · · · · · · · · · · · · · · · ·	0.00%
Infrastructure Software Upgrades/FLASHport  ASTRO-TAC FLASHport & Upgrades 20.00%	<u> </u>	
ASTRO-TAC FLASHport & Upgrades 20.00%		
		20.00%
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ASTRO-TAC Receiver Trunked Upgrade	20.00%
ASTRO-TAC & ASTRO-TAC 3000 FLASHport Upgrades	20.00%
QUANTAR Software & Hardware Upgrade	20.00%
Software Upgrades/FLASHport	20.00%
Software & Hardware Upgrades/FLASHport	20.00%
STR 3000 FLASHport	20.00%
Programming Software	
Customer Programming Software	0.00%
Radio Service Software	0.00%
Subscriber Software Upgrades/FLASHport	
MT 1500 SW FLASH	20.00%
XTS 1500 SW FLASH	20.00%
XTL 1500 SW FLASH	20.00%
XTS 2500 SW FLASH	20.00%
XTL 2500 SW FLASH	20.00%
XTL 5000 & Consolette SW FLASH	20.00%
XTS 5000 SW FLASH	20.00%
XTS/XTL New UCM KVL3000PLUS FLASH	20.00%
XTL/XTS5000, 2500, Consolett UCM KVL3000PLUS FLASH	20.00%
APX 7500 & Consolette SW FLASH	20.00%
APX 7000 SW FLASH	20.00%
APX 6500 SW FLASH	20.00%
APX 6500Li SW FLASH	20.00%
APX 6000 & APX 6000XE SW FLASH	20.00%
APX 6000Li SW FLASH	20.00%
APX 4000 SW FLASH	20.00%
APX 4500 SW FLASH	20.00%
APX Mobile/Portable MACE KVL4000 FLASH	20.00%
APX 3000 SW FLASH	20.00%
APX Mobile/Portable MACE KVL3000PLUS FLASH	20.00%
APX Mobile and Portable Firmware Refresh	20.00%
SRX 2200 SW FLASH	20.00%
Telephone Interconnect	
Zetron Model 30 Worldpatch	10.00%
Enhanced Telephone Interconnect	14.00%
Text Messaging Services Solution	
Text Messaging Services Solution	5.00%
Trunking Products and Systems	
MTC 3600	
MTC 3600 SMARTNET Single Site Controller	14.00%

MTC 3600 SMARTNET Simulcast Prime	14.00%
MTC 3600 SMARTNET Remote Site Controller	14.00%
MTC 3600 SmartZone Simulcast Prime Site	14.00%
MTC 3600 SmartZone ReSC	14.00%
MTC 3600 SmartZone Remote (Non-Simulcast)	14.00%
MTC 3600 Upgrades	14.00%
SmartZone Network Management & Controllers	
4.1 Network Management System Upgrades	14.00%
MZC 5000 Zone Controller	14.00%
Simulcast Miscellaneous	14.00%
RF Modems for Site Lens/System Watch	0.00%
Site Lens	0.00%
Genesis	
GenWatch3 Over The Air Based Solutions	15.00%
GenWatch3 ATIA Based Solutions	15.00%
SystemWatch II 3600 on XP	0.00%
Unified Network Services (UNS)	
UNS	0.00%
UNS Expansions and Upgrades	0.00%
MotoMapping	0.00%
Replacement Parts, Radio Accessories, Batteries, Kits, and	
Programming Tools	
Contact Motorola Parts & Accessories Department (800 422 4210) for	20.000/
price quotes.	20.00%
Non-Motorola Mfg. Items - Supply Chain Commodities	
To order non manufactured items to support radio	
products listed in Exhibit A discounts will be applied based on	
the following APC Codes 131, 207, 229, 417, 457, 515, 557, 708, 740, 854	15.00%
Frieght/Shipping Charges - Details	13.00/0
Orders placed through the Motorola Parts &	
Accessories Department will ship FOB destination, UPS ground.	
2) Orders placed for radio and factory/manufactured	
items shall be charged at 1.25% of the equipment total and added to	
the price quote.	
3) Expedited shipments via air (FedEx etc.) when	
requested by County shall be at County expense.	