

Motivator & Assets Available

Motivator:

Build new city hall & main library solving seismic concerns with no new general fund obligation

Assets Available:

- Annual civic center budget for funding new civic center \$12.6 million (2013\$)
- Harbor department building
- Monetize excess land on site with private development



Project Site – 15.87 Acres



P3 Partners







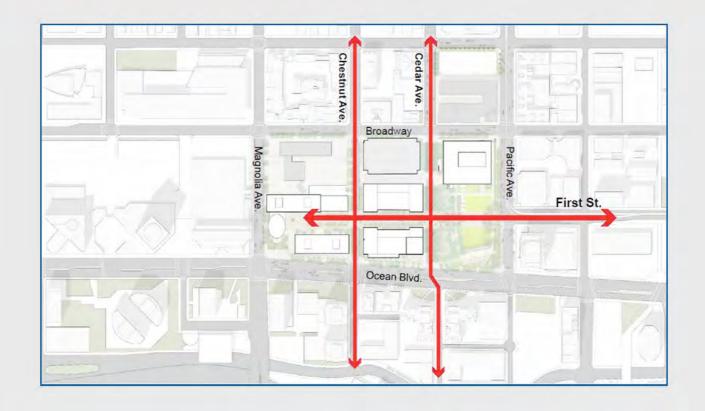


Why a P3?

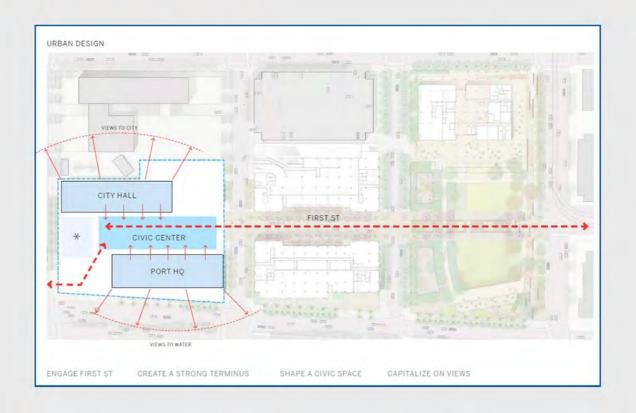
- No new general fund obligation (no need for a voter-approved bond)
- The lowest risk and shortest delivery model
- Project Team assumes all risks of design, development, entitlement, change orders, cost overruns, construction delays and long-term operations and maintenance
- City to occupy existing facilities until new facilities are available
- Strategic forethought in the design of future O/M costs
- After 40 years, the facility is transferred to the City in 85% "like new" condition
- Monetize excess land on site with private development
- Annual availability payment, adjusted by CPI for 40 years



Reconnecting Downtown LB



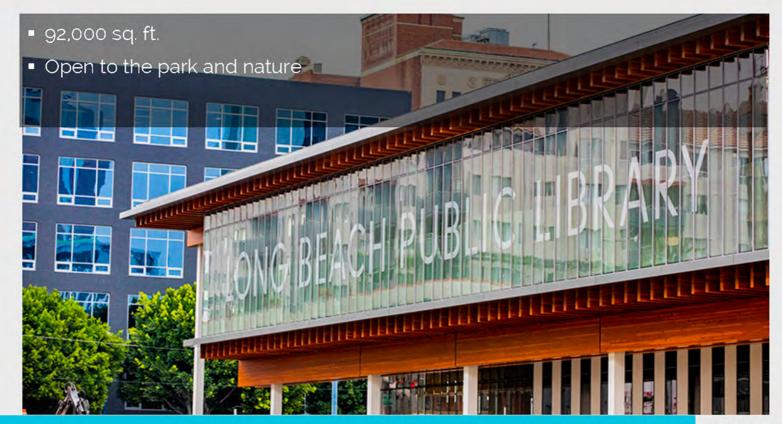
Reconnecting Downtown LB



City Hall and Port Headquarters



Main Library



Lincoln Park



Commercial Development

3rd & Pacific

- Multifamily residential development with up to 200 units
- 250 parking spaces

Center Block (proposed)

- 2-building mixed use project
- Up to 580 residential units
- 40,000 sf retail

Covenants in the transaction require that 10% of all residential units must be affordable to moderate income residents

3rd & Pacific





Key Takeaways

- Learn from others: Long Beach Courthouse was our example
- Identify a Revenue Source: P3 needs a stable revenue stream
- Analyst-Up: Get some professional help! (Arup)
- Identify Full Life Cycle Costs: compare apples to apples
- Meet and Confer with employee associations is key
- Look at all your options
- Know and understand the benefits and the risks, and what risks are worth transferring
- Consider DBFOM for eligible projects, but not appropriate for all projects



Major Media Coverage and Articles

- CNBC: <u>https://www.cnbc.com/video/2017/01/27/p3-build-baby-build.html</u>
- LA Times: <u>https://www.latimes.com/business/la-fi-long-beach-civic-center-20180217-story.html</u>
- New York Times: <u>https://www.nytimes.com/2018/04/24/business/long-beach-california-redevelopment.html</u>
- Plenary Edgemoor Civic Partners: http://www.pecplongbeach.com



